

BOARD OF COUNTY COMMISSIONERS STUDY SESSION AGENDA

Wednesday, January 13, 2021 | 9:00 a.m.



-
1. General Discussion.
 2. Discuss with road and bridge the following:
 - a) installation of an overhead lubricant dispensing system (brought back from previous week)
 - b) purchase of 4 motor graders (utilizing trade-ins)
 - c) revise current speed limit on 347th Street from Osawatomie City limits 2,200 feet west
 3. Receive economic development monthly update from Janet McRae.
 4. Discuss EMS First Response by JCFD#2 into NE Miami County with Mark Whelan.
 5. Mary Carson calling in at 10:30 to discuss PBC resolution.
 6. Receive update on radio project from Dennis Ward with TUSA at 11:00 a.m.
 7. Update on SPARK funding with Shane Krull.

MIAMI COUNTY

STAFF REQUEST FOR COMMISSION ACTION

SUBMITTED BY: J.R. McMahon & Mark Hays	REQUESTED MEETING DATE: January 13th 2021
DEPARTMENT: Road and Bridge	REQUESTED MEETING: <input checked="" type="checkbox"/> STUDY SESSION <input checked="" type="checkbox"/> REGULAR MEETING
CONTACT INFORMATION: J.R. McMahon & Mark Hay	PROJECT / REFERENCE NUMBER: None

AGENDA SUBJECT:
The purchase of 4 motorgraders (with trading-ins) for the use of maintaining blade routes in the County

AGENDA SUBJECT BACKGROUND / DESCRIPTION:
The 2020 R&B Budget allowed for the purchase of two route motorgraders. The funds for such purchase were not used in the fiscal year and were credited to the Special Machinery Fund. The 2021 R&B Budget allowed for the purchase of one route motorgrader. The Department would like to use the excess funding from the Special Machinery Budget to purchase three route motorgraders with the 2021 R&B Budget supporting the remaining one route motorgraders.

REQUESTED ACTION / STAFF RECOMMENDATION:
Commission consideration to purchase 4 motorgraders.

BUDGET IMPACT:
\$755,148.00 (\$466,361 from Special Machinery Fund & \$186,787 from the 2021 Road & Bridge Department Fund)

BUDGET AVAILABLE FOR THIS ITEM: 331-201-3706 - \$ 780,690.49 203-203-3706 - \$ 140,000.00	BUDGET REMAINING FOR THIS ITEM: 331-201-3706 \$ 214,329.99 203-203-3706 - \$ 48,797
FUND / LINE ITEM TO BE CHARGED: 331-201-3706 203-203-3706	ITEM BUDGETED?: <input checked="" type="checkbox"/> YES <input checked="" type="checkbox"/> NO
	CAPITAL PROJECT?: <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO

J.R. McMahon Digitally signed by J.R. McMahon
Date: 2021.01.07 08:04:45 -06'00'

1-7-2021

SUBMITTER'S SIGNATURE:

DATE:

FISCAL REVIEW

Steve Lyman
SIGNATURE:

1/7/2021
DATE:

Comments:

LEGAL REVIEW

SIGNATURE:

DATE:

Comments:

ADMINISTRATOR REVIEW

Shane Kelly
SIGNATURE:

1-7-21
DATE:

Comments:

COUNTY CLERK'S OFFICE USE

Commission Action Taken:

Accepted

Denied

Postponed

Acknowledged

Date Action Taken:

Required Follow-up Date:

Publication Required:

Submitted to Publication By:

Yes No

NPG Account Number:

Mail Distribution Required:

Mailed By:

Yes No

MIAMI COUNTY ROAD & BRIDGE DEPARTMENT

201 SOUTH PEARL * STE. 203
PAOLA, KANSAS 66071

913-294-4377
FAX: 913-294-3228



J. R. McMAHON
DIRECTOR

January 7, 2021

To: Miami County Commission

From J.R. McMahon

Ref: Purchase of 4 route Motor Graders

The Department currently has 5 route motor graders that have in excess of 11,000 hours. All the motor graders are Cat model 12M. The advent of having 5 motor graders with such hours is the certainty of wear parts having to be replaced. These wear parts can be costly and are usually done by the manufacture in their shop using their labor. To date one of the 5 recently has extensive repairs (i.e. rebuilt transmission, new injectors and emission cleaning) which cost \$28,000.00+.

Multiple staff meetings on the subject of the replacement of the route motor graders gleaned that it would be prudent to replace 4 of the current 11,000+ machines and keep the repaired unit until 2022.

The Department then went out for quotes using the County approved "State Contract" Soucewell for prices. Such quotes are as follows:

Foley Equipment*	Cat Model 140 Joystick Control Motor grader	\$188,797 - Per Unit
John Deere	John Deere Model 670GP	\$205,300 & \$211,300 - Per Unit

*Foley quote includes an upgraded 8 Year / 10,000 Hour Powertrain Warranty with Travel

Staff then met again and agreed on the following:

- Purchase 4 instead of 3 machines using Special Machinery and Road & Bridge Funds for the purchase
- Retain 1 machine due to pervious expenditures until the FY 2022

The Department believes this is the most efficient use of funds to assure a modern fleet at the lowest cost.

Therefore, the Road and Bridge Department would like Commission Consideration to approve the purchase of 4 Cat Model 140 Joystick Control Motor graders (with the 8 Year / 10,000-hour Powertrain Warranty with Travel) at \$188,797.00 per unit for a total price of \$755,148.00.

Fund Sources:

- | | |
|--|--------------|
| • 331-201-3706 – Special Machinery | \$566,331.00 |
| • 203-203-3706 - 2021 Road and Bridge Budget | \$188,797.00 |

If you have any questions, please contact either Mark Hays or myself

This institution is an equal opportunity provider and employer

2021 MACHINE LIST PRICE PER MACHINE	\$409,986
EXT WARRANTY (6yr/7500hr Premier with 8yr/10K hr Powertrain w/Travel Included)	Included
SOURCEWELL - 30% DISCOUNT OFF LIST PRICE - CONTRACT #032515-CAT	(\$122,996)
FREIGHT, MAKE READY, WARRANTY, DEALER INSTALL ITEMS	\$16,800
CATERPILLAR/FOLEY EQUIPMENT CUSTOMER LOYALTY ADDITIONAL DISCOUNT	(\$55,003)
GROSS TRADE IN ALLOWANCE PER MACHINE	(\$60,000)
NET PURCHASE PRICE AFTER TRADE PER MACHINE	\$188,787

TRADE-INS

Model	Make	Serial Number	Year	Trade Allowance Per Machine
12M2	CATERPILLAR	FM9xxxx	2012	\$60,000.00

WARRANTY

Standard Warranty: 12 months unlimited hours
 Extended Warranty: Premier Warranty 6yr/7500hrs with Travel
 ADDITIONAL POWERTRAIN WARRANTY OUT TO 8yr/10000 hrs w/travel

ADDITIONAL INFORMATION

- Each machines will come with Foley Equipment Provided 5K hour DPF service.
- Each machine will come with 2 days of operator training to be set up by a Caterpillar Equipment trainer and Miami County personnel.
- Each machine comes with additional **8 YEAR/10,000HR POWERTRAIN WARRANTY WITH TRAVEL**

F.O.B/TERMS
 Paola, KS

Accepted by _____ on _____

 Signature



Quote 180705-01
December 11, 2020

MIAMI COUNTY HIGHWAY DEPT
201 S PEARL ST STE 203
PAOLA
Kansas
66071-1777

Attention: J R MCMAHON

Dear Sir,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

Caterpillar Model: 140 JOYSTICK CONTROL MOTORGRADERS

STOCK NUMBER: **SERIAL NUMBER:** **YEAR: 2021**

We wish to thank you for the opportunity of quoting on your equipment needs. This quote is contingent upon Customer's acceptance of Foley's standard terms and conditions. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Brock Schwartz
Regional Sales Representative

Caterpillar Model: 140 JOYSTICK CONTROL MOTOR GRADER

STANDARD EQUIPMENT

POWERTRAIN, Air cleaner, dual stage dry type radial, seal with service indicator and, automatic dust ejector, Air-to-air after cooler (ATAAC), Belt, serpentine, automatic tensioner, Brakes, oil disc, four-wheel, hydraulic, Demand fan, hydraulic, Differential, lock/unlock, Automatic, Drain, engine oil, ecology, Electronic over-speed protection, Parking brake, multi-disc, sealed and, oil cooled., Sediment drain, fuel tank., Transmission, 8 speed forward and, 6 speed reverse, power shift, direct, drive, VHP Plus (Variable Horse Power Plus),

ELECTRICAL, Alarm, back-up, Alternator, 150 ampere, sealed, Batteries, maintenance free, heavy, duty, 1125 CCA, Breaker panel, ground accessible, Electrical hydraulic valves, Electrical system, 24V, Grade Control Ready (Cab harness., software, electrical hydraulic valves., bosses and brackets), Lights, reversing, Lights, roading, roof-mounted., stop and tail, LED, Starter, electric

OPERATOR ENVIRONMENT, Air Conditioning with heater, Articulation, automatic return to center, Centershift pin indicator, Display, digital speed and gear, Doors, left and right side with wiper, Gauge, machine level, Gauges (analog) inside the cab, (includes fuel, articulation, engine, coolant temp, engine RPM., and hydraulic oil temp, DEF/AdBlue), Joystick, adjustable armrests, Joystick gear selection, hydraulic, power steering hydraulic controls, (right/left, blade lift w/ float, position, blade sideshift and tip., circle drive, centershift, front wheel, lean and articulation and steering), Lights, night time cab, Messenger operator information system, Meter, hour, digital, Mirror, inside rearview, wide angle, Power port, 12V, Radio ready, entertainment, ROPS cab, sound suppressed, - 69dB(A) - ISO 6394, Seat, cloth-covered, comfort suspension, Storage area for cooler/lunchbox, Throttle control, electronic, Windows laminated glass., -Fixed front with intermittent wiper, -Door with intermittent wipers (3), Windows tempered., -Left and right side wipers, -Rear with intermittent wiper, Cab storage,

SAFETY AND SECURITY, Clutch, circle drive slip, Doors, 2 engine compartment, (two left, hand, two right hand) locking, Doors, 2 service, left and right locking, Ground level engine shutdown, Hammer (emergency exit), Horn, electric, Lockout, hydraulic implement (for, roading and servicing), Seat belt, retractable 76.2 (3"), Secondary steering, Tandem walkway/guards

TIRES, RIMS, AND WHEELS, A partial allowance for tires on, 254mm x 609.6mm (10" x 24") multi-piece, rims is included in the base machine, price and weight.

FLUIDS, Antifreeze, Extended life coolant -35C/-30F

OTHER STANDARD EQUIPMENT, Accumulators -brake -dual certified, Drawbar, 6 shoe w/replaceable wear strips, Fluid check, ground level, Fuel tank, 398 liters (105 gallon), Ground level fueling, DEF/AdBlue Tank, 21 liters (5.5 gallon), Hydraulic lines for base functions, Pump, hydraulic, high capacity, (98cc / 15 cu in), Radiator, cleanout access, (both sides with swing doors), SOS ports - engine -hydraulic, -transmission -coolant -fuel, Tool box, Debris guard,

MACHINE SPECIFICATIONS

Description	Reference No
140 15A MOTOR GRADER	577-3021
MOLDBOARD, 14'	349-3047
HITCH, TOWING	337-7510
COLD WEATHER PACKAGE	394-4521
EXTREME DUTY BATTERIES-1400 CCA	
ETHER STARTING AID	
10W HYDRAULIC OIL	
LINES,STANDARD W/O ACCUMULATOR	305-2927
ENGINE, TIER IV- NONE EGR MOTOR	567-4685
DRAIN, HIGH SPEED, ENGINE OIL	501-1163
STARTER, ELECTRIC, HEAVY DUTY	394-3945
LIGHTS, ARM, FOLD DOWN	536-9969
CAB, PLUS (STANDARD GLASS)	385-9554
CAB, PLUS (INTERIOR)	397-7457
SEAT, AIR SUSPESION, CLOTH, HEATED	
RADIO,12V, AM/FM, BLUETOOTH, USB, AUX INPUT	
SUN SHADE	
FAN, DEFROSTER – CONVERTER, COMMUNICATION	
SEAT BELT	394-1492
PRODUCT LINK, CELLULAR PLE742	464-6442
DIGITAL BLADE SLOPE METER	585-3091
CONTROL,AUTO ARTICULATION-FULL	435-2072
TIRES,14.0R24 MICHELIN XSNO+ * G2 MP	252-0701
GUARD GP, HITCH	323-6970
ARTICULATION GUARD	368-6239
COOLANT, 50/50, -35C (-31F)	469-8157
ANTIFREEZE WINDSHIELD WASHER	0P-1939
FUEL ANTIFREEZE, -25C (-13F)	0P-3978
LIGHT, LED WARNING STROBE	338-1132
LIGHTS, SERVICE, INTERNAL	380-3070
CAMERA, REAR VISION	396-3921
MIRRORS, OUTSIDE HEATED 24V	344-0984
GUARD, TRANSMISSION	366-2459
HEATER, ENGINE COOLANT, 120V	249-5516
CIRCLE SAVER LUBRICATION SYSTEM	521-3250
BASE + 1 HYDRAULICS, FRONT LIFT GROUP	309-9848
LIGHTS, ROADING, HALOGEN	421-7810
HEADLIGHTS,FRONT, HIGH,HALOGEN	308-9371
FENDERS, FRONT, NON-AWD	308-7368
PRECLEANER, SY-KLONE	380-6775
FRONT LIFT GROUP (RECONDITIONED OFF CURRENT MACHINES)	
JOYSTICK CONTROLS, ADVANCED	458-8701
LIGHTS, WORKING, BASIC,HALOGEN	395-1966
MOUNTING, WARNING LIGHT AND BEACON	361-3137

Quote Summary

Prepared For:

MIAMI COUNTY ROAD & BRIDGE DEPARTMENT
 201 S PEARL ST STE 203
 PAOLA, KS 66071
 Business: 913-294-4377

Prepared By:

JIM LEVY
 Murphy Tractor & Equipment
 8600 Ne Parvin Road
 Kansas City, MO 64161-8300
 Phone: 816-483-5000
 Mobile: 816-898-3739
 jlevy@murphytractor.com

New 2020 John Deere 670GP Motor Grader
 Finance amount = \$205,695.00 (includes \$395 doc fee)
 60 month walk away lease – 1,500 hrs/yr
 Residual = \$64,071.00
 Annual payments due in advance = \$33,666.82

Quote Id: 22215150
Created On: 24 June 2020
Last Modified On: 20 August 2020
Expiration Date: 31 August 2020

Lease Financing provided by:
Bell Bank Equipment Finance
 The Colonnade | 5500 Wayzata Blvd. | Minneapolis, MN 55416
 Mobile 612.251.1037 | Fax 833.200.6043

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 670GP MOTOR GRADER - To be ordered	\$ 239,606.00 X	1 =	\$ 239,606.00
John Deere Extended Warranty-84 months / 7000 Hrs Full	\$ 11,694.00 X	1 =	\$ 11,694.00
Sub Total			\$ 251,300.00
Equipment Total			\$ 251,300.00

Trade In Summary	Qty	Each	Extended
2012 CATERPILLAR 12M 2 - 9M00212	1	\$ 46,000.00	\$ 46,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 46,000.00
Trade In Total			\$ 46,000.00

Quote Summary	
Equipment Total	\$ 251,300.00
Trade In	\$ (46,000.00)
SubTotal	\$ 205,300.00
Total	\$ 205,300.00
Balance Due	\$ 205,300.00

*John
 Walu
 unit # 337
 Hrs. 11,368*

Salesperson : X _____

Accepted By : X _____



Quote Summary

Prepared For:

MIAMI COUNTY ROAD & BRIDGE DEPARTMENT
201 S PEARL ST STE 203
PAOLA, KS 66071
Business: 913-294-4377

Prepared By:

JIM LEVY
Murphy Tractor & Equipment
8600 Ne Parvin Road
Kansas City, MO 64161-8300
Phone: 816-483-5000
Mobile: 816-898-3739
jlevy@murphytractor.com

New 2020 John Deere 670GP Motor Grader

Finance amount = \$205,695.00 (includes \$395 doc fee)
60 month walk away lease - 1,500 hrs/yr
Residual = \$64,071.00
Annual payments due in advance = \$33,666.82

Quote Id: 22043343
Created On: 03 June 2020
Last Modified On: 20 August 2020
Expiration Date: 31 August 2020

Lease Financing provided by:

Bell Bank Equipment Finance

The Colonnade | 5500 Wayzata Blvd. | Minneapolis, MN 55416
Mobile 612.251.1037 | Fax 833.200.6043

Table with columns: Equipment Summary, Selling Price, Qty, Extended. Rows include JOHN DEERE 670GP MOTOR GRADER, 5 Year/10,000 Hour DPF Assurance, John Deere Extended Warranty-84 months / 7000 Hrs Full, Sub Total, and Equipment Total.

Table with columns: Trade In Summary, Qty, Each, Extended. Rows include 2012 CATERPILLAR 12M 2 - 9M00215, PayOff, Total Trade Allowance, and Trade In Total.

Handwritten notes: Brett, Unit # 338, Hrs. 11,020

Summary table with columns: Quote Summary, Amount. Rows include Equipment Total, Trade In, SubTotal, Total, and Balance Due.

Salesperson : X _____

Accepted By : X _____



Quote Summary

Prepared For:
MIAMI COUNTY ROAD & BRIDGE DEPARTMENT
201 S PEARL ST STE 203
PAOLA, KS 66071
Business: 913-294-4377

Prepared By:
JIM LEVY
Murphy Tractor & Equipment
8600 Ne Parvin Road
Kansas City, MO 64161-8300
Phone: 816-483-5000
Mobile: 816-898-3739
jlevy@murphytractor.com

New 2020 John Deere 670GP Motor Grader
Finance amount = \$211,695.00 (includes \$395 doc fee)
60 month walk away lease - 1,500 hrs/yr
Residual = \$64,071.00
Annual payments due in advance = \$34,975.47

Quote Id: 22215145
Created On: 24 June 2020
Last Modified On: 20 August 2020
Expiration Date: 31 August 2020

Lease Financing provided by:
Bell Bank Equipment Finance
The Colonnade | 5500 Wayzata Blvd. | Minneapolis, MN 55416
Mobile 612.251.1037 | Fax 833.200.6043

Table with columns: Equipment Summary, Selling Price, Qty, Each, Extended. Rows include JOHN DEERE 670GP MOTOR GRADER, John Deere Extended Warranty, Sub Total, Equipment Total, Trade In Summary, and Trade In Total.

Handwritten notes: William, Unit # 339, Hrs. 11,360

Summary table with columns: Quote Summary, Amount. Rows: Equipment Total, Trade In, SubTotal, Total, Balance Due.

Salesperson : X _____

Accepted By : X _____

Quote Summary

Prepared For:

MIAMI COUNTY ROAD & BRIDGE DEPARTMENT
 201 S PEARL ST STE 203
 PAOLA, KS 66071
 Business: 913-294-4377

Prepared By:

JIM LEVY
 Murphy Tractor & Equipment
 8600 Ne Parvin Road
 Kansas City, MO 64161-8300
 Phone: 816-483-5000
 Mobile: 816-898-3739
 jlevy@murphytractor.com

New 2020 John Deere 670GP Motor Grader
 Finance amount = \$205,695.00 (includes \$395 doc fee)
 60 month walk away lease – 1,500 hrs/yr
 Residual = \$64,071.00
 Annual payments due in advance = \$33,666.82

Quote Id: 22215153
Created On: 24 June 2020
Last Modified On: 20 August 2020
Expiration Date: 31 August 2020

Lease Financing provided by:
Bell Bank Equipment Finance
 The Colonnade | 5500 Wayzata Blvd. | Minneapolis, MN 55416
 Mobile 612.251.1037 | Fax 833.200.6043

Equipment Summary	Selling Price	Qty	Extended
JOHN DEERE 670GP MOTOR GRADER - To be ordered	\$ 239,606.00 X	1 =	\$ 239,606.00
John Deere Extended Warranty-84 months / 7000 Hrs Full	\$ 11,694.00 X	1 =	\$ 11,694.00
Sub Total			\$ 251,300.00
Equipment Total			\$ 251,300.00
Trade In Summary	Qty	Each	Extended
2012 CATERPILLAR 12M 2 - 9M00240	1	\$ 46,000.00	\$ 46,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 46,000.00
Trade In Total			\$ 46,000.00

Allen
Unit #341
Hrs. 11,052

Quote Summary	
Equipment Total	\$ 251,300.00
Trade In	\$(46,000.00)
SubTotal	\$ 205,300.00
Total	\$ 205,300.00
Balance Due	\$ 205,300.00

Salesperson : X _____

Accepted By : X _____

MIAMI COUNTY

STAFF REQUEST FOR COMMISSION ACTION

SUBMITTED BY: J.R. McMahon	REQUESTED MEETING DATE: January 13th 2020
DEPARTMENT: Road and Bridge	REQUESTED MEETING: <input checked="" type="checkbox"/> STUDY SESSION <input checked="" type="checkbox"/> REGULAR MEETING
CONTACT INFORMATION: J.R. McMahon	PROJECT / REFERENCE NUMBER: None

AGENDA SUBJECT:

Revise the current 30 mph speed limit located on 347th Street from the Osawatomie City Limits then 2,200 feet West to the existing 55 mph speed to 50 mph.

AGENDA SUBJECT BACKGROUND / DESCRIPTION:

The Mill Street Bridge located ^{East} West of the City limits of Osawatomie was replaced in 2017. The bridge and adjoining roadway were built to a 30 mph design speed. The area was subsequently posted as such. Recent roadway classifications show the 85th percentile of motorist using this section of road are traveling at 50 mph. The Department has received requests from residents and the City of Osawatomie to revise the speed limit to the 85th percentile as this is the actual speed of the users

REQUESTED ACTION / STAFF RECOMMENDATION:

Commission consideration to approve the revised speed limit using the 85th percentile method instead of design speed.

BUDGET IMPACT:

None

BUDGET AVAILABLE FOR THIS ITEM: N/A	BUDGET REMAINING FOR THIS ITEM: N/A	
FUND / LINE ITEM TO BE CHARGED: N/A	ITEM BUDGETED?: <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	CAPITAL PROJECT?: <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO

J.R. McMahon Digitally signed by J.R. McMahon
Date: 2021.01.06 10:03:47 -06'00'

1-6-2021

SUBMITTER'S SIGNATURE:

DATE:

FISCAL REVIEW

SIGNATURE: *Steve Simpson*

DATE: *1/7/2021*

Comments:

LEGAL REVIEW

SIGNATURE:

DATE:

Comments:

ADMINISTRATOR REVIEW

SIGNATURE: *Shane Hill*

DATE: *1-7-21*

SIGNATURE:

DATE:

Comments:

COUNTY CLERK'S OFFICE USE

Commission Action Taken:

Accepted

Denied

Postponed

Acknowledged

Date Action Taken:

Required Follow-up Date:

Publication Required:

Submitted to Publication By:

Yes No

NPG Account Number:

Mail Distribution Required:

Mailed By:

Yes No

RESOLUTION FOR THE ESTABLISHMENT OF SPEED LIMIT(S)

NO. _____

A RESOLUTION ESTABLISHING A MAXIMUM SPEED LIMIT OF 50 MPH ON 347TH STREET BEGINNING AT THE CITY LIMITS OF OSAWATOMIE, KANSAS THEN EAST FOR 2,200 FEET TO THE EXISTING 55 MPH ZONE, ALL WITHIN RURAL MIAMI COUNTY, KANSAS.

Whereas, Miami County, Kansas, is a County corporation with the power of home rule pursuant to K.S.A. 19-101A;

Whereas, a traffic study showed the 85th percentile of vehicle speed of 50 mph at this location;

Whereas, there have been no reported accidents of said location;

Therefore, the Miami County Road and Bridge Department has determined the establishment a of 50 mph on 347th Street beginning at the City Limits of Osawatomie, Kansas then East for 2,200 feet to the existing 55 mph zone, using the 85th percentile as the determining factor.

IT IS THE FINDING AND RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS, that a maximum speed limit of 50 mph ON 347th Street beginning at the City Limits of Osawatomie, Kansas then East for 2,200 feet to the existing 55 mph zone, all being within rural Miami County, Kansas and that said signs designating such speed limits shall be posted by the Miami County Road and Bridge Department at appropriate locations.

This resolution shall become effective upon publication in the official county newspaper and placement of said signs.

Adopted this _____ day of _____ 2021.

BOARD OF COUNTY COMMISSIONERS
MIAMI COUNTY, KANSAS

ATTEST:

BONNIE "ROB" ROBERTS, Chairman

DANNY GALLAGHER, Chairman Pro-tem

JANET WHITE, County Clerk

TYLER VAUGHN, Commissioner

PHIL DIXON, Commissioner

Approved as to Form:

GEORGE PRETZ, Commissioner

SHEILA SCHULTZ, County Counselor

MIAMI COUNTY ROAD and BRIDGE

23765 W 327th Sreet
Paola, Kansas 66071
913-294-4377

COMBINED

Report for 10/19/2020 8:30:00 AM to Midnight

Vehicles	Peak Periods			
	AM		PM	
337	Time	11:00	Time	03:15
	Count	33	Count	38
	PHF	0.688	PHF	0.679

CLASS STATISTICS - Modified Scheme F

Class	Bikes	Cars & Trailers	2 Axle Long	Buses	2 Axle 6 Tire	3 Axle Single	4 Axle Single	<5 Axl Double	5 Axle Double	>6 Axl Double	<6 Axl Multi	6 Axle Multi	>6 Axl Multi	No Class
Count	2	183	107	1	30	2	0	10	0	0	0	0	0	2
Percent	0.6	54.3	31.8	0.3	8.9	0.6	0.0	3.0	0.0	0.0	0.0	0.0	0.0	0.6

SPEED STATISTICS - 15 to 70+ by 5 MPH

Speed in MPH	1 - 15	16 - 20	21 - 25	26 - 30	31 - 35	36 - 40	41 - 45	46 - 50	51 - 55	56 - 60	61 - 65	66 - 70	71 - 75	76 - 999
Count	4	3	6	20	57	72	88	55	22	8	2	0	0	0
Percent	1.2	0.9	1.8	5.9	16.9	21.4	26.1	16.3	6.5	2.4	0.6	0.0	0.0	0.0
Over Speed	15	20	25	30	35	40	45	50	55	60	65	70	75	999
Count	333	330	324	304	247	175	87	32	10	2	0	0	0	0
Percent	98.8	97.9	96.1	90.2	73.3	51.9	25.8	9.5	3.0	0.6	0.0	0.0	0.0	0.0
Percentile	5%	10%	15%	45%	50%	55%	85%	90%	95%					
Speed	26	31	33	40	41	42	49	50	53					

Average 40
(Mean)

Pace Speed 36-45
Number in 160
Pace
Percent in 47.5
Pace

MIAMI COUNTY ROAD and BRIDGE

23765 W 327th Sreet
Paola, Kansas 66071
913-294-4377

Page 2
347 Street
East of Osawatomie City Limits
Station ID: 79

COMBINED

Speed	Volum
7	1
8	0
9	1
10	1
11	0
12	0
13	0
14	0
15	1
16	0
17	1
18	0
19	1
20	1
21	0
22	1
23	1
24	2
25	2
26	4
27	4
28	5
29	5
30	2
31	9
32	4
33	16
34	14
35	14
36	17
37	8
38	14
39	17
40	16
41	18
42	18
43	22
44	13
45	17
46	16
47	8
48	10
49	11
50	10
51	7
52	5
53	4
54	2
55	4
56	1
57	1
58	2
59	1
60	3
61	1
62	1

MIAMI COUNTY ROAD and BRIDGE

23765 W 327th Sreet
Paola, Kansas 66071
913-294-4377

COMBINED

Report for Tuesday, October 20, 2020

Vehicles	Peak Periods			
	AM		PM	
417	Time	07:30	Time	03:15
	Count	33	Count	40
	PHF	0.750	PHF	0.909

CLASS STATISTICS - Modified Scheme F

Class	Bikes	Cars & Trailers	2 Axle Long	Buses	2 Axle 6 Tire	3 Axle Single	4 Axle Single	<5 Axl Double	5 Axle Double	>6 Axl Double	<6 Axl Multi	6 Axle Multi	>6 Axl Multi	No Class
Count	1	239	132	2	34	1	0	8	0	0	0	0	0	0
Percent	0.2	57.3	31.7	0.5	8.2	0.2	0.0	1.9	0.0	0.0	0.0	0.0	0.0	0.0

SPEED STATISTICS - 15 to 70+ by 5 MPH

Speed in MPH	1 - 15	16 - 20	21 - 25	26 - 30	31 - 35	36 - 40	41 - 45	46 - 50	51 - 55	56 - 60	61 - 65	66 - 70	71 - 75	76 - 999
Count	0	2	6	16	54	92	120	78	36	11	2	0	0	0
Percent	0.0	0.5	1.4	3.8	12.9	22.1	28.8	18.7	8.6	2.6	0.5	0.0	0.0	0.0
Over Speed	15	20	25	30	35	40	45	50	55	60	65	70	75	999
Count	417	415	409	393	339	247	127	49	13	2	0	0	0	0
Percent	100.0	99.5	98.1	94.2	81.3	59.2	30.5	11.8	3.1	0.5	0.0	0.0	0.0	0.0
Percentile	5%	10%	15%	45%	50%	55%	85%	90%	95%					
Speed	29	32	34	41	42	43	49	51	54					

Average 42
(Mean)

Pace Speed 38-47
Number in 219
Pace
Percent in 52.5
Pace

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COMBINED

Speed	Volum
17	1
18	0
19	1
20	0
21	1
22	1
23	1
24	2
25	1
26	2
27	1
28	3
29	8
30	2
31	12
32	10
33	6
34	18
35	8
36	13
37	15
38	23
39	22
40	19
41	21
42	17
43	25
44	32
45	25
46	16
47	19
48	17
49	20
50	6
51	10
52	10
53	6
54	7
55	3
56	2
57	4
58	1
59	2
60	2
61	0
62	0
63	2

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Report for Wednesday, October 21, 2020

Vehicles	Peak Periods			
	AM		PM	
454	Time	07:00	Time	04:00
	Count	31	Count	49
	PHF	0.775	PHF	0.721

CLASS STATISTICS - Modified Scheme F

Class	Bikes	Cars & Trailers	2 Axle Long	Buses	2 Axle 6 Tire	3 Axle Single	4 Axle Single	<5 Axl Double	5 Axle Double	>6 Axl Double	<6 Axl Multi	6 Axle Multi	>6 Axl Multi	No Class
Count	1	224	160	1	53	2	0	6	7	0	0	0	0	0
Percent	0.2	49.3	35.2	0.2	11.7	0.4	0.0	1.3	1.5	0.0	0.0	0.0	0.0	0.0

SPEED STATISTICS - 15 to 70+ by 5 MPH

Speed in MPH	1 - 15	16 - 20	21 - 25	26 - 30	31 - 35	36 - 40	41 - 45	46 - 50	51 - 55	56 - 60	61 - 65	66 - 70	71 - 75	76 - 999
Count	0	2	2	16	59	102	134	78	48	8	3	1	1	0
Percent	0.0	0.4	0.4	3.5	13.0	22.5	29.5	17.2	10.6	1.8	0.7	0.2	0.2	0.0
Over Speed	15	20	25	30	35	40	45	50	55	60	65	70	75	999
Count	454	452	450	434	375	273	139	61	13	5	2	1	0	0
Percent	100.0	99.6	99.1	95.6	82.6	60.1	30.6	13.4	2.9	1.1	0.4	0.2	0.0	0.0
Percentile	5%	10%	15%	45%	50%	55%	85%	90%	95%					
Speed	31	33	35	41	42	43	50	51	54					

Average 42
(Mean)

Pace Speed 38-47
Number in 244
Pace
Percent in 53.7
Pace

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Speed	Volum e
19	1
20	1
21	0
22	0
23	1
24	0
25	1
26	2
27	4
28	2
29	2
30	6
31	7
32	11
33	11
34	16
35	14
36	13
37	17
38	17
39	24
40	31
41	27
42	24
43	30
44	24
45	29
46	15
47	23
48	13
49	19
50	8
51	16
52	9
53	11
54	5
55	7
56	3
57	2
58	0
59	3
60	0
61	2
62	1
63	0
64	0
65	0
66	0
67	1
68	0
69	0
70	0
71	0
72	0
73	1

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Report for Thursday, October 22, 2020

Vehicles	Peak Periods			
	AM		PM	
467	Time	07:30	Time	03:30
	Count	37	Count	53
	PHF	0.925	PHF	0.828

CLASS STATISTICS - Modified Scheme F

Class	Bikes	Cars & Trailers	2 Axle Long	Buses	2 Axle 6 Tire	3 Axle Single	4 Axle Single	<5 Axl Double	5 Axle Double	>6 Axl Double	<6 Axl Multi	6 Axle Multi	>6 Axl Multi	No Class
Count	3	227	166	2	53	0	0	16	0	0	0	0	0	0
Percent	0.6	48.6	35.5	0.4	11.3	0.0	0.0	3.4	0.0	0.0	0.0	0.0	0.0	0.0

SPEED STATISTICS - 15 to 70+ by 5 MPH

Speed in MPH	1 - 15	16 - 20	21 - 25	26 - 30	31 - 35	36 - 40	41 - 45	46 - 50	51 - 55	56 - 60	61 - 65	66 - 70	71 - 75	76 - 999
Count	1	0	5	11	56	116	123	93	40	18	3	1	0	0
Percent	0.2	0.0	1.1	2.4	12.0	24.8	26.3	19.9	8.6	3.9	0.6	0.2	0.0	0.0
Over Speed	15	20	25	30	35	40	45	50	55	60	65	70	75	999
Count	466	466	461	450	394	278	155	62	22	4	1	0	0	0
Percent	99.8	99.8	98.7	96.4	84.4	59.5	33.2	13.3	4.7	0.9	0.2	0.0	0.0	0.0
Percentile	5%	10%	15%	45%	50%	55%	85%	90%	95%					
Speed	31	34	35	41	42	43	50	52	55					

Average 42
(Mean)

Pace Speed 38-47
Number in 248
Pace
Percent in 53.1
Pace

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Speed	Volum
12	1
13	0
14	0
15	0
16	0
17	0
18	0
19	0
20	0
21	0
22	0
23	1
24	3
25	1
26	1
27	1
28	1
29	4
30	4
31	6
32	8
33	11
34	11
35	20
36	23
37	21
38	21
39	30
40	21
41	31
42	29
43	19
44	24
45	20
46	29
47	24
48	10
49	17
50	13
51	12
52	6
53	10
54	8
55	4
56	2
57	5
58	5
59	5
60	1
61	1
62	2
63	0
64	0
65	0
66	1

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Report for Friday, October 23, 2020

Vehicles	Peak Periods			
	AM		PM	
412	Time	09:15	Time	03:30
	Count	34	Count	37
	PHF	0.773	PHF	0.841

CLASS STATISTICS - Modified Scheme F

Class	Bikes	Cars & Trailers	2 Axle Long	Buses	2 Axle 6 Tire	3 Axle Single	4 Axle Single	<5 Axl Double	5 Axle Double	>6 Axl Double	<6 Axl Multi	6 Axle Multi	>6 Axl Multi	No Class
Count	3	205	134	4	60	2	1	3	0	0	0	0	0	0
Percent	0.7	49.8	32.5	1.0	14.6	0.5	0.2	0.7	0.0	0.0	0.0	0.0	0.0	0.0

SPEED STATISTICS - 15 to 70+ by 5 MPH

Speed in MPH	1 - 15	16 - 20	21 - 25	26 - 30	31 - 35	36 - 40	41 - 45	46 - 50	51 - 55	56 - 60	61 - 65	66 - 70	71 - 75	76 - 999
Count	0	4	3	11	52	94	120	74	35	16	2	0	1	0
Percent	0.0	1.0	0.7	2.7	12.6	22.8	29.1	18.0	8.5	3.9	0.5	0.0	0.2	0.0
Over Speed	15	20	25	30	35	40	45	50	55	60	65	70	75	999
Count	412	408	405	394	342	248	128	54	19	3	1	1	0	0
Percent	100.0	99.0	98.3	95.6	83.0	60.2	31.1	13.1	4.6	0.7	0.2	0.2	0.0	0.0
Percentile Speed	5%	10%	15%	45%	50%	55%	85%	90%	95%					
	31	33	35	41	42	43	50	52	55					

Average 42
(Mean)

Pace Speed 38-47
Number in 220
Pace
Percent in 53.4
Pace

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Speed	Volum
18	1
19	1
20	2
21	0
22	0
23	0
24	2
25	1
26	1
27	1
28	3
29	3
30	3
31	4
32	8
33	13
34	15
35	12
36	18
37	18
38	14
39	21
40	23
41	23
42	27
43	20
44	24
45	26
46	18
47	24
48	11
49	11
50	10
51	9
52	13
53	5
54	4
55	4
56	4
57	3
58	4
59	1
60	4
61	0
62	1
63	0
64	0
65	1
66	0
67	0
68	0
69	0
70	0
71	0
72	0
73	0
74	1

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COMBINED

Report for Saturday, October 24, 2020

Vehicles	Peak Periods			
	AM		PM	
439	Time	10:30	Time	01:15
	Count	41	Count	45
	PHF	0.603	PHF	0.592

CLASS STATISTICS - Modified Scheme F

Class	Bikes	Cars & Trailers	2 Axle Long	Buses	2 Axle 6 Tire	3 Axle Single	4 Axle Single	<5 Axl Double	5 Axle Double	>6 Axl Double	<6 Axl Multi	6 Axle Multi	>6 Axl Multi	No Class
Count	7	196	144	1	74	3	1	13	0	0	0	0	0	0
Percent	1.6	44.6	32.8	0.2	16.9	0.7	0.2	3.0	0.0	0.0	0.0	0.0	0.0	0.0

SPEED STATISTICS - 15 to 70+ by 5 MPH

Speed in MPH	1 - 15	16 - 20	21 - 25	26 - 30	31 - 35	36 - 40	41 - 45	46 - 50	51 - 55	56 - 60	61 - 65	66 - 70	71 - 75	76 - 999
Count	0	2	3	9	40	86	87	117	59	28	6	1	0	1
Percent	0.0	0.5	0.7	2.1	9.1	19.6	19.8	26.7	13.4	6.4	1.4	0.2	0.0	0.2
Over Speed	15	20	25	30	35	40	45	50	55	60	65	70	75	999
Count	439	437	434	425	385	299	212	95	36	8	2	1	1	0
Percent	100.0	99.5	98.9	96.8	87.7	68.1	48.3	21.6	8.2	1.8	0.5	0.2	0.2	0.0
Percentile	5%	10%	15%	45%	50%	55%	85%	90%	95%					
Speed	32	35	36	44	45	46	53	54	58					

Average 45
(Mean)

Pace Speed 42-51
Number in 208
Pace
Percent in 47.4
Pace

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Speed	Volum e
20	2
21	1
22	1
23	0
24	1
25	0
26	2
27	1
28	1
29	4
30	1
31	5
32	3
33	8
34	11
35	13
36	14
37	20
38	20
39	16
40	16
41	11
42	21
43	14
44	25
45	16
46	33
47	23
48	22
49	18
50	21
51	15
52	12
53	19
54	6
55	7
56	10
57	3
58	5
59	7
60	3
61	2
62	2
63	1
64	1
65	0
66	0
67	1
68	0
69	0
70	0
71	0
72	0
73	0
74	0
75	0
76	0
77	0

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Report for Sunday, October 25, 2020

Vehicles	Peak Periods			
	AM		PM	
279	Time	10:15	Time	12:00
	Count	22	Count	28
	PHF	0.917	PHF	0.875

CLASS STATISTICS - Modified Scheme F

Class	Bikes	Cars & Trailers	2 Axle Long	Buses	2 Axle 6 Tire	3 Axle Single	4 Axle Single	<5 Axl Double	5 Axle Double	>6 Axl Double	<6 Axl Multi	6 Axle Multi	>6 Axl Multi	No Class
Count	7	117	88	0	62	3	0	2	0	0	0	0	0	0
Percent	2.5	41.9	31.5	0.0	22.2	1.1	0.0	0.7	0.0	0.0	0.0	0.0	0.0	0.0

SPEED STATISTICS - 15 to 70+ by 5 MPH

Speed in MPH	1 - 15	16 - 20	21 - 25	26 - 30	31 - 35	36 - 40	41 - 45	46 - 50	51 - 55	56 - 60	61 - 65	66 - 70	71 - 75	76 - 999
Count	3	2	5	7	21	59	68	64	29	16	4	1	0	0
Percent	1.1	0.7	1.8	2.5	7.5	21.1	24.4	22.9	10.4	5.7	1.4	0.4	0.0	0.0
Over Speed	15	20	25	30	35	40	45	50	55	60	65	70	75	999
Count	276	274	269	262	241	182	114	50	21	5	1	0	0	0
Percent	98.9	98.2	96.4	93.9	86.4	65.2	40.9	17.9	7.5	1.8	0.4	0.0	0.0	0.0
Percentile Speed	5%	10%	15%	45%	50%	55%	85%	90%	95%					
	28	33	36	42	43	44	51	54	58					

Average 43
(Mean)

Pace Speed 38-47
Number in 135
Pace
Percent in 48.4
Pace

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Speed	Volum
12	1
13	0
14	2
15	0
16	2
17	0
18	0
19	0
20	0
21	1
22	3
23	1
24	0
25	0
26	2
27	1
28	1
29	2
30	1
31	5
32	1
33	8
34	3
35	4
36	7
37	12
38	14
39	12
40	14
41	17
42	17
43	11
44	11
45	12
46	12
47	15
48	11
49	10
50	16
51	12
52	6
53	3
54	4
55	4
56	4
57	2
58	1
59	6
60	3
61	3
62	0
63	1
64	0
65	0
66	1

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Report for Monday, October 26, 2020, Midnight to 08:00 AM

Vehicles	Peak Periods	
	AM	PM
42	Time	07:00
	Count	28
	PHF	0.583
	Time	-
	Count	-
	PHF	-

CLASS STATISTICS - Modified Scheme F

Class	Bikes	Cars & Trailers	2 Axle Long	Buses	2 Axle 6 Tire	3 Axle Single	4 Axle Single	<5 Axl Double	5 Axle Double	>6 Axl Double	<6 Axl Multi	6 Axle Multi	>6 Axl Multi	No Class
Count	0	14	17	0	8	2	0	0	0	0	0	0	0	1
Percent	0.0	33.3	40.5	0.0	19.0	4.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.4

SPEED STATISTICS - 15 to 70+ by 5 MPH

Speed in MPH	1 - 15	16 - 20	21 - 25	26 - 30	31 - 35	36 - 40	41 - 45	46 - 50	51 - 55	56 - 60	61 - 65	66 - 70	71 - 75	76 - 999
Count	1	0	1	0	10	15	7	6	2	0	0	0	0	0
Percent	2.4	0.0	2.4	0.0	23.8	35.7	16.7	14.3	4.8	0.0	0.0	0.0	0.0	0.0
Over Speed	15	20	25	30	35	40	45	50	55	60	65	70	75	999
Count	41	41	40	40	30	15	8	2	0	0	0	0	0	0
Percent	97.6	97.6	95.2	95.2	71.4	35.7	19.0	4.8	0.0	0.0	0.0	0.0	0.0	0.0
Percentile	5%	10%	15%	45%	50%	55%	85%	90%	95%					
Speed	25	33	34	38	39	40	46	47	49					

Average 39
(Mean)

Pace Speed 34-43
Number in 30
Pace
Percent in 71.4
Pace

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Speed	Volum
6	1
7	0
8	0
9	0
10	0
11	0
12	0
13	0
14	0
15	0
16	0
17	0
18	0
19	0
20	0
21	0
22	0
23	0
24	0
25	1
26	0
27	0
28	0
29	0
30	0
31	1
32	0
33	1
34	4
35	4
36	2
37	1
38	5
39	2
40	5
41	0
42	4
43	3
44	0
45	0
46	3
47	2
48	0
49	1
50	0
51	1
52	0
53	0
54	0
55	1

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Report for 10/19/2020 8:30:00 AM to 10/26/2020 8:00:00 AM

CLASS STATISTICS - Modified Scheme F

Class	Bikes	Cars & Trailers	2 Axle Long	Buses	2 Axle 6 Tire	3 Axle Single	4 Axle Single	<5 Axl Double	5 Axle Double	>6 Axl Double	<6 Axl Multi	6 Axle Multi	>6 Axl Multi	No Class
Count	24	1405	948	11	374	15	2	58	7	0	0	0	0	3
Percent	0.8	49.4	33.3	0.4	13.1	0.5	0.1	2.0	0.2	0.0	0.0	0.0	0.0	0.1

SPEED STATISTICS - 15 to 70+ by 5 MPH

Speed in MPH	1 - 15	16 - 20	21 - 25	26 - 30	31 - 35	36 - 40	41 - 45	46 - 50	51 - 55	56 - 60	61 - 65	66 - 70	71 - 75	76 - 999
Count	9	15	31	90	349	636	747	565	271	105	22	4	2	1
Percent	0.3	0.5	1.1	3.2	12.3	22.3	26.2	19.8	9.5	3.7	0.8	0.1	0.1	0.0
Over Speed	15	20	25	30	35	40	45	50	55	60	65	70	75	999
Count	2838	2823	2792	2702	2353	1717	970	405	134	29	7	3	1	0
Percent	99.7	99.2	98.1	94.9	82.6	60.3	34.1	14.2	4.7	1.0	0.2	0.1	0.0	0.0
Percentile	5%	10%	15%	45%	50%	55%	85%	90%	95%					
Speed	30	33	35	42	42	43	50	52	55					

Average 42
(Mean)

Pace Speed 38-47
Number in 1444
Pace
Percent in 50.7
Pace

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Speed	Volum e
6	1
7	1
8	0
9	1
10	1
11	0
12	2
13	0
14	2
15	1
16	2
17	2
18	1
19	4
20	6
21	3
22	6
23	5
24	10
25	7
26	14
27	13
28	16
29	28
30	19
31	49
32	45
33	74
34	92
35	89
36	107
37	112
38	128
39	144
40	145
41	148
42	157
43	144
44	153
45	145
46	142
47	138
48	94
49	107
50	84
51	82
52	61
53	58
54	36
55	34
56	26
57	20
58	18
59	25
60	16
61	9
62	7
63	1

82	0
83	0
84	1

Memo

To: Shane Krull, county administrator, and
Miami County Commissioners

From: Janet McRae, director of economic development

Date: Jan. 6, 2021

Subject: December Monthly Report



Janet McRae
Economic Development
Director

At the commissioners' request, a monthly report has been compiled to provide an overview of the department's activities in relationship to the adopted strategic plan.

December Monthly Report

The attached monthly report provides a summary of the department's activities.

Quarterly Strategic Plan Update and 2021 Draft

Also attached is the quarterly update on the strategic plan and a 2021 update.

Federal Home Loan Bank Appointment

The Federal Home Loan Bank System was created by the Federal Home Loan Bank Act as a government sponsored enterprise to support mortgage lending and related community investment. County staff was nominated by Blake Heid, president of First Option Bank, and selected by FHLB staff to serve a three-year term on the organization's Housing and Community Development Advisory Board. The board includes four representatives from each state within the region and provides direction to the organization regarding investments and grant programs offered to spur economic development. The group meets four times each year. All travel and related meeting expenses are covered by FHLB.

There are 11 regional FHLBanks, about 6,800 member financial institutions, and the system's fiscal agent, the Office of Finance. Each FHLBank is a separate, government-chartered, member-owned corporation. The Kansas region also includes Colorado, Nebraska and Oklahoma. The regional office is based in Topeka.

Monthly Highlights

Dec. 31, 2020

Economic Development

Vision Statement: Miami County is a diverse, resilient and growing region of the greater Kansas City metro area with unique and united communities that offer equal economic opportunity to its communities and residents.

Alignment/Regionalism

Roles and Responsibilities

- Share and confirm the developed vision and goals with community members and stakeholders and update them regularly on the progress of the strategic plan.
- Determine roles of each partner organization in implementation of the economic development strategic plan.
- Ensure that policies promote and facilitate activities that achieves the shared regional vision for economic sustainability, growth and development.
- Establish a clear communication protocol for prospects and businesses.

Collaboration and Partnership

- Strengthen relationships with existing industry base and build relationships with its major suppliers.
- Maintain and deepen existing partnerships to enhance and cultivate further collaboration.

Month's Activities

- Staff met with businesses and the city representatives to discuss proposals.
- Staff assisted with implementing the CARES Act funding.
- Staff participated as a member of the Governor's Council on Tourism. A January meeting is being planned with the Secretary of Wildlife, Parks and Tourism to discuss interaction between the department and communities with state parks.
- Staff participated in meetings involving the Northland Advisory Board, Kansas Economic Development Alliance and MARC.
- Staff participated in the county's comprehensive plan stakeholder meetings.

Readiness

Product Readiness

- Create and maintain an inventory of all sites and buildings available, working with relevant stakeholders to ensure information is up to date.
- Prioritize sites and buildings based on priority projects and best business case.
- Understand and develop the product pipeline.
- Identify and develop key assets needed for targeted industries.

Talent Readiness

- Facilitate coordination between the supply and demand sides of talent and determine how to address gaps.
- Educate students, parents and guidance counselors on the opportunities available at companies in Miami County.

Community Readiness

- Support and facilitate place-making efforts within the communities of Miami County.
- Determine the feasibility of developing new quality of life amenities within Miami County.
- Work with the communities and other partners to identify and define current housing stock, as well as determine future housing needs.

Innovation Readiness

- Identify and define current resources available for start-ups, starting with those already identified in the E-Community application process, and address any gaps.
- Cultivate the innovation economy within Miami County.

Month's Activities

- The first loan was finalized via the E-Community program. The business is opening in Paola. Landmark Bank was the financing partner.
- Staff has been asked to be a pilot participant in an entrepreneurship course taught by the International Economic Development Council. Registration fees will be waived. The classes will start in January.
- Staff is working with the City of Osawatomie to evaluate opportunities for housing development. Additional marketing materials for the Northland sites will be developed in January.
- The county's visitor's guide was published. A link to the guide has been promoted on social media and placed on the county's website. The community articles and calendars of events will be updated during January.
- Data was updated as scheduled. Fort Scott was added as a peer community. Historic comparative information was gathered for that community.
- Past participants of the spring farm tour were polled regarding changes to the 2021 event. Registration information has been distributed.

Marketing/Differentiation

Advocacy

- Promote a unified message that communicates the positive economic and community development news in the region.
- Advocate at a state and national level for the interests of Miami County.

Marketing and Messaging

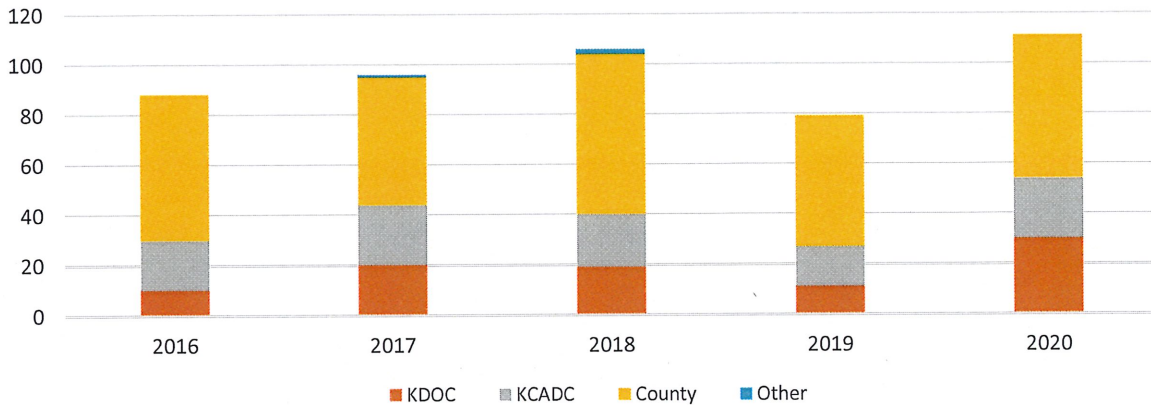
- Review all existing marketing tools, including website and print and digital marketing collaterals, and, as needed, revise them to ensure messaging and positioning resonates with Miami County's target audiences.
- Research, plan and execute relationship marketing strategies with decision makers.
- Identify companies for recruitment within the recommended target industries.

Month's Activities

- Information from the final round of Pulse Surveys has been received. Staff is working to craft an annual summary of the strategic plan's implementation.
- Updates to the Think Miami County and community brochures are underway. They are expected to be completed in January.
- The social media report was updated to track the impact of using those channels. During 2020, significant online traffic was routed to the economic development section of the county's website.

Project Summary

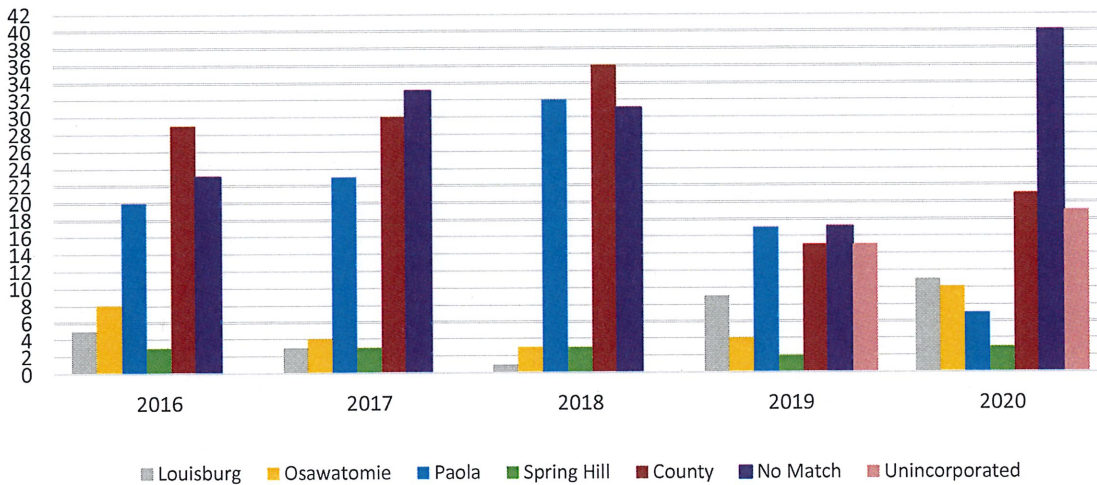
Lead Source
Dec. 31, 2020 Year to Year



Lead Source

The Kansas Department of Commerce and Kansas City Area Development Council are the primary outside sources of leads. The Other category includes real estate agents, news articles, etc.

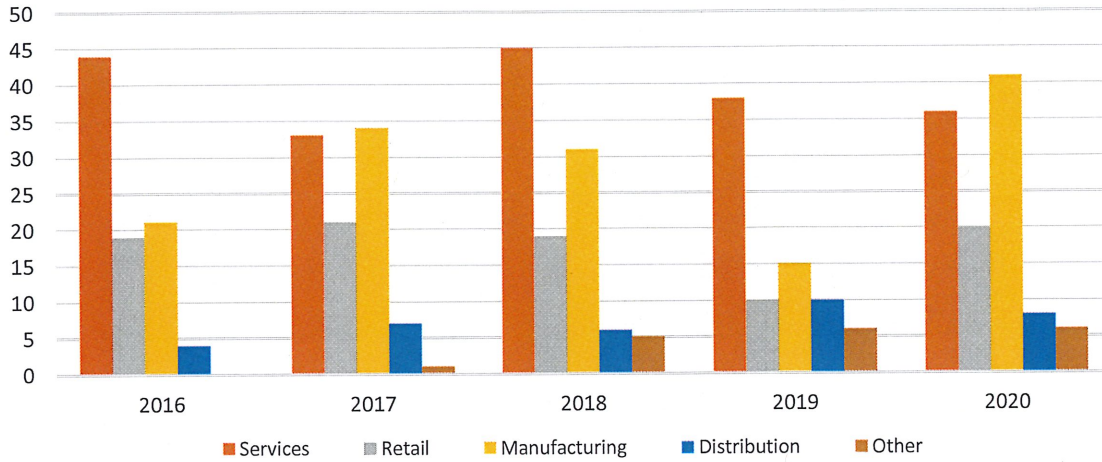
Potential Location
Dec. 31, 2020 Year to Year



Potential Location

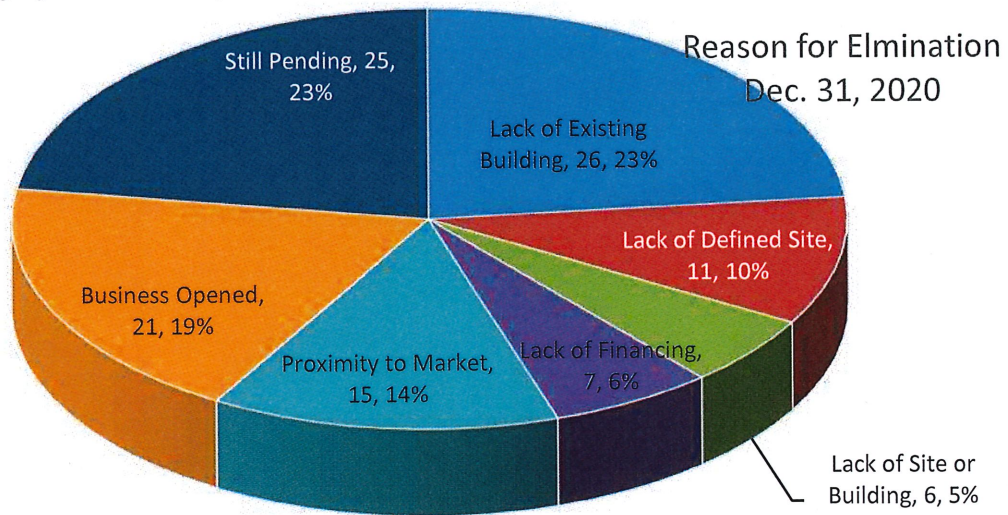
Some projects have a natural fit based on the requested site or building. Others are designated by the prospect. For community specific projects, staff works with that prospective business until all options have been pursued; other options within the county are then considered. Prior to 2019, projects designated as "County" are ones without a location preference or ones preferring a location within the unincorporated area.

Project Type
Dec. 31, 2020 Year to Year



Project Type

Projects generally fit into four categories: services, retail, manufacturing and distribution. The "Other" category includes nonprofit and similar projects.



Reason for Elimination

Based on a project's requirements the region may not have a suitable match. Completed projects are ones that selected a location within the county and opened operations. Projects that are still pending have not concluded their search.

2019 Comparison:

Lack of						
Existing Building	Prepared Site	Building or Site	Financing	Proximity to Market	Business Opened	Still Pending
8, 10%	6, 8%	4, 5%	9, 11%	13, 16%	18, 23%	21, 27%

Project Leads

Project #	Date	Lead Source	Status	Area	Business Type	Existing Building	Build to Suit	Request	Action Taken
Project Cycle	12/9/2020	KDOC	Lack of Existing Building	Unincorporated	Manufacturing	This aerospace project needs 50k sq feet with 55 ft clear heights and access to a runway with a minimum 6600 ft length.		The prospect is only interested in existing buildings.	This project is closed.
Project New Food	12/14/2020	KCADC	Lack of Existing Building	No Match	Manufacturing	The consultant is seeking a 75k sq ft building that is a former food production facility or another use that can provide FDA or USDA certifications.		This client is evaluating the Kansas City market.	This project is closed.
Project Vidar	12/16/2020	KCADC	Lack of Existing Building	No Match	Manufacturing			This client is evaluating the Kansas City market.	This project is closed.
201201	12/18/2020	Local	Still Pending	Paola	Service		The prospect is evaluating a location within the city to construct an 8k sq foot building for a new business.	The client has already met with the City of Paola regarding potential locations and incentives.	Staff reviewed marketing opportunities and potential business planning assistance. Referrals were provided to the SBDC and local grant funds.
201202	12/18/2020	Local	Still Pending	Unincorporated	Service		The prospect is evaluating a potential location to develop a new business.	The prospect has already met with county planning staff.	Staff reached out to provide follow up assistance with business development.
Project Light	12/21/2020	KDOC	Lack of Existing Building	No Match	Manufacturing	An international firm is searching for a 100-400k sq ft building with 50 acres and 30' column spacing.		The client is seeking an available site.	This project is closed.

As of 1/6/2021

Alignment/Regionalism

Roles and Responsibilities	Responsible Party	Timeline			Key Performance Indicators	Progress Report
		Ongoing	2020	2021		12/31/2020
Share and confirm the developed vision and goals with community members and stakeholders and update them regularly on the progress of the strategic plan.						
Share and confirm the vision and goals with city leadership and ensure there is unity and continued buy-in from city leadership throughout the implementation of the strategic plan.	Miami County Area Communities		Q2 2020		Unity of city leadership County-wide rollout completed Participation by public from all communities Overall buy-in of the public Dashboard created and maintained	Resolutions of support were secured from each community. General communications continue. This task was completed as scheduled.
Continue to engage stakeholders, including residents and business owners, to launch the economic development strategic plan and share the countywide vision and shared goals. Leverage local media and other channels (press releases, news articles, Miami County and partner websites, etc.) to share the summary. Consider creating a website to track progress publicly.	Miami County Area Communities		Q2 2020			Social media posts have been shared and local news stories placed. The website was updated to include a more clear location for updates on this plan. Graphics were created to outline sections of the plan. This task was completed as scheduled.
Hold a public rollout of the economic development strategic plan to generate public interest and awareness of the plan, placing emphasis on the shared vision and common goals for all partners. This should be conducted after the roles of each partner organization are determined, so that information about how it will be implemented can be shared as well.	Miami County Area Communities		Q4 2020			Presentations have been done with each community and various members of their staff or elected officials. Social media and newsletter posts have featured the plan. Information from the plan was shared with the consultant completing the county's comprehensive plan review. This task was completed as scheduled.
Hold a bi-annual or annual public input meeting to update all community members on the status of the county-wide economic development strategic plan, share economic development successes, and ensure continued buy-in from community members. Be open for ways in which additional groups or individuals can support the initiative.	Miami County Area Communities	Ongoing		2021		This is a 2021 task, but staff will be working toward a virtual event. Staff is working to craft a reporting template.
Continue updating the Economic Climate Report as a regional dashboard on a quarterly basis, integrating key economic and social data points that can be leveraged to track progress on the plan over time, as well as to monitor and ensure the activities are having the expected impact on communities.	Miami County	Ongoing	Q3 2020			The report has been updated as scheduled.

As of 1/6/2021

Roles and Responsibilities	Responsible Party	Timeline			Key Performance Indicators	Progress Report	
		Ongoing	2020	2021		12/31/2020	
Determine roles of each partner organization in implementation of the economic development strategic plan.							
Starting with the organizations that have been involved throughout this process, hold a work session to define the role that each organization or group will have in the support and implementation of the plan. Use the implementation map as a starting point, as it suggests both those groups who are already participating in some way as well as who should lead and/or support each tactic.	Miami County Relevant Partners		Q2 2020		Essence of the MOU maintained	In general, partners have adopted the overall plan. There are some concerns about dates and timing regarding the rollout of implementation. This is due to staffing concerns and the limited ability to host large gatherings at this time. Overall, this task is considered complete.	
Establish Memorandums of Understanding (MOU) to ensure each of the partner organizations are working in conjunction to implement and support the economic development strategic plan. Outcomes might include formalized meetings, staff liaisons within board meetings or other operational meetings, accountability charts, designating clearly defined roles and support expectations. Consider making the signing ceremony a highly visibly and public event to create media impressions, showing alignment, collaboration, and a regional approach to economic development.	Miami County Relevant Partners		Q3 2020			Sign offs on roles MOUs in place	The cities and county have existing incentive policies in place. A coordinated effort has been undertaken to make them more clearly available. This has been updated on the county's website. Confidentiality and staff expectations have been outlined. This task is considered complete.
Determine if there are gaps in terms of staffing or resources to successfully implement the plan. If there are gaps, develop a plan to address them. This might include forming committees, fundraising, hiring additional staff, etc.	Miami County		Q3 2020				There is a continued need for marketing and multimedia support at all levels. Some of the CARES funding was used to make technology improvements within economic development. But those investments do not resolve the overall issue of needing an individual dedicated to a communications-type of position within the county. This task remains open at the county level.
Hold regular meetings (recommending monthly or bi-monthly) to discuss the status of the plan and specific initiatives. This will help ensure accountability, mitigate the risk of redundant or competing efforts, and promote forward progress.	Miami County Relevant Partners	Ongoing	Q3 2020				Monthly updates are provided to the county commissioners. Quarterly meetings are conducted by the Greater Miami County Economic Development Corporation. Monthly meetings are conducted by the E-Community Leadership Team. The corporation conducted a special meeting in December while the E-Community team took the month off.
Facilitate a work session that identifies the types of projects that Miami County and its communities will prioritize. The session should identify high, medium, and low priority projects. Consider types of jobs being created, wages, type and negative externalities of industries, etc., and how you might incent each project, taking into account the goals and assets of each community in the county. As part of this work session, include an education component as to why consistency and uniformity of policies across communities in a region better position the region to attract industry.	Miami County Area Communities	Ongoing	Q4 2020		Clearly articulated planning and zoning framework in place Expediency in zoning/planning approval process Creation of incentives policy (if applicable) Consistency of planning/zoning, incentives and other policies across communities within Miami County	Conversations regarding projects within the cities have been completed. The cities of Paola and Osawatomie will have additional input to provide once their comprehensive plans are updated during 2021. A detailed look at sites within the county will be incorporated in the county's comprehensive plan review. This project is considered complete for 2020 but will need renewed in 2021.	
Ensure planning/zoning approval framework outlines the timing and approval conditions and process for related priorities. Determine process efficiencies for high priority projects that could shorten approval timelines. Consider how updates to these policies will tie directly back to the imminent update to the Comprehensive Plan, and how they can align and reinforce each other. Work with planning/zoning authorities to implement the new framework. Leverage partnerships with existing stakeholders to help influence the outcome, and strive to have as much consistency in policies as possible across the communities within Miami County.	Miami County Area Communities	Ongoing		2021			Website updates were made within the economic development section to provide better connections to the planning entities. A more focused effort on this activity will coincide with the county's comprehensive plan conversations.
Consider developing an incentive policy that integrates the prioritized projects and lays out specific framework for allocation and project approval based on the type of project and relative priority. Be sure the policy addresses confidentiality, project management expectations, process management, etc. Once more, strive to have as much consistency in the incentive policies offered as possible across the communities within Miami County.	Miami County Area Communities	Ongoing		2021			The cities and county have existing incentive policies in place. Links on the web pages have been updated to make them more clearly available. This task has been completed ahead of schedule.

As of 1/6/2021

Roles and Responsibilities	Responsible Party	Timeline			Key Performance Indicators	Progress Report
		Ongoing	2020	2021		12/31/2020
Establish a clear communication protocol for prospects and businesses.						
Assemble local information for regional benefit , such as permitting/approval processes, talent programs, BRE data, sites and buildings information, etc.	Miami County	Ongoing	Q4 2020		Single location for all business resource information Charter in place Essence of the charter maintained	County economic development staff has made improvements to the website in this area included increased information about workforce, education and planning. This task is considered complete.
Create a communication charter that establishes expectations around external communication, messaging, and marketing efforts. It should express how internal stakeholders should engage with external audiences and aim to create a unified approach to messaging. Relevant components of this should be shared with those partners that are most impactful to the success of the implementation of the economic development strategic plan. It should also be shared with all relevant stakeholders, such as city elected officials, city employees, etc.	Miami County Relevant Partners			2021		This is a 2021 task.
Strengthen relationships with your existing industry base and build relationships with its major suppliers.						
Use BRE interviews or formal surveys to assess the economic resiliency and sustainability of area businesses, as well as to identify area businesses' other operating locations, suppliers and end-users. Consider the creation of a BRE "after-care" initiative, that can provide support to businesses afterwards should they desire it (while ensuring company confidentiality to those who do not). This could potentially be a team that can provide resources and assistance to employers based on key needs.	Miami County Area Businesses	Ongoing			Relationships maintained and strengthened Number of leads stemming from existing business relationships BRE "after-care" initiative created	All four rounds of Pulse Surveys have been completed. About 70 businesses participated in that process. Many were willing to continue participating in 2021. Responses to the survey indicated a strong desire to participate in a way that insured their anonymity. In addition to the COVID-related outreach, staff made contact via phone with the top 80 employers in the county to review programs and potential needs. Referrals have been made as needs are identified. This task is considered complete and will need to be renewed for 2021.
Evaluate Miami County's competitiveness relative to area businesses' other operating locations on key location criteria, operating costs and conditions.	Miami County	Ongoing	Q4 2020			The Pulse Surveys has provided some of this data from the business' perspective. Staff needs to gather additional data regarding operational cost advantages. This will be completed during the first quarter of 2021.
Identify existing relationships that area stakeholders, businesses, and other groups already have with these companies. Leverage these connections to establish connections and set-up meetings to begin curating relationships.	Miami County	Ongoing		Q2 2021		Staff continues to work with existing businesses to identify suppliers and related firms that would improve their operational efficiencies. Input gathered from the Pulse Surveys will also provide information for this task. Greater focus will be placed on the task during 2021.
Prioritize a list of clients and other major suppliers that are most to least accessible based on the area's existing relationships. Most accessible are those that have direct connections or relationships with area stakeholders. Those that are most accessible will be the primary targets of strategic development.	Miami County	Ongoing		Q2 2021		Staff will continue to work with existing businesses to identify suppliers and related firms that would improve their operational efficiencies. Input gathered from the Pulse Surveys will also provide information for this task. Greater focus will be placed on the task during 2021.
Maintain and deepen existing partnerships to enhance and cultivate further collaboration.						
Maintain and deepen partnerships with regional economic development groups and partners , especially the Kansas City Area Development Council (KCADC). Keep KCADC in the loop with key Miami County initiatives, so that both parties can work in a mutually beneficial fashion as resources and partners in helping the region grow and prosper.	Miami County KCADC Regional/State Partners	Ongoing			Partnerships maintained and cultivated Measurements identified Number of partnerships Overall satisfaction of partners	Staff continues to participate in KCADC, Kansas Department of Commerce and Kansas Economic Development Alliance activities. New roles have been taken on with the Governor's Council on Travel and Tourism, and the Federal Home Loan Bank appointment to the Housing and Community Development Advisory Board.
Use one-on-one meetings or formal surveys to determine gaps in partnerships or other relevant needs that can be worked on or developed to deepen the partnership. Use the CRM to track needs and gaps.	Miami County Relevant Partners	Ongoing	Q4 2020			Based on previous input the current measures reported monthly have been deemed appropriate. This task is considered complete.
Collect and track measurements on partnerships to show value in maintaining the partnerships. To the extent possible, the measurements should focus on the value gained from the partner's perspective. The results can then be used to create stronger messaging and positioning of the area.	Miami County	Ongoing	Q4 2020			Overall, there was discussion regarding how the county's partnerships should be measured. No additional discussions have taken place regarding an overall county services survey. The Economic Development department has purchased a one year subscription to Survey Money as part of the CARES funding. That may be an option to consider. Additional direction is needed from others.

As of 1/6/2021

Roles and Responsibilities	Responsible Party	Timeline			Key Performance Indicators	Progress Report
		Ongoing	2020	2021		12/31/2020
Readiness						
Create and maintain an inventory of all sites and buildings available, working with relevant stakeholders to ensure information is up-to-date.						
Continually update sites and buildings data on sites and building database. Include labor pipeline and talent development assets to the marketing flyers for all available sites and buildings.	Miami County	Ongoing			Accuracy of site information Number of sites in databases Frequency in data being updated	Staff consistently updates information within LocationOne. An updated quarterly schedule has been developed to include a focus on community information.
Feed sites and buildings data into relevant real estate databases.	Miami County	Ongoing				Staff currently assisting with maintaining information on 34 buildings and 87 building sites on LocationOne. This is down one building and two sites from last quarter.
Prioritize sites and buildings based on priority projects and best business case.						
Identify all potential sites and buildings that are already ready or nearly ready for development. Include all potential sites and buildings, regardless of state of readiness. Consider exploring funding sources to gain control of potential sites and buildings, to reduce risk and uncertainty for prospective businesses.	Miami County	Ongoing	Q3 2020		Number of potential sites Total product pipeline Qualitative measure of site match with sub-sector focus	Ongoing conversations regarding buildings and sites continue. Opportunities in the unincorporated area will likely take place as part of the comprehensive planning process. County staff has met with each of the cities to determine their focus areas. Sites and buildings within those areas have been updated in detail on Location One. This task is now considered complete.
Prioritize the identified sites and buildings based on state of readiness, attractiveness, location, etc.	Miami County	Ongoing	Q4 2020			Sites and buildings have been prioritized within each community based on their readiness. This task is now considered complete.
Match key sites and buildings with priority projects identified earlier. Consider using an outside engineering firm to identify key site needs for development for specific targeted sub-sectors and key target industries.	Miami County	Q1 2021				This is a 2021 task.
Understand and develop the product pipeline.						
Ensure there is a plan in place to gain control and prepare sites and buildings that are not currently ready for sale. If infrastructure needs exist, proactively engage necessary stakeholders.	Miami County	Ongoing		2021	Progress on site readiness Number of inquiries related to available sites Site control plan completed Virtual spec building created	Conversations regarding buildings and sites will continue. A more focused effort on this activity is planned for 2021 to coordinate with comprehensive plan updates.
Consider completing an industry trend study aimed at key target industries to determine future needs. Use the study to frame a site feasibility study and integrate findings into digital spec. building.	Miami County (Ady Advantage can assist)			2021 or later		This is a 2021 or later task.
Consider the creation of a virtual spec building that can be leveraged in business attraction outreach efforts. This will reduce the initial risk incurred by communities in comparison to a fully developed spec building, while still providing a competitive edge in the recruitment of business.	Miami County			2021 or later		This is a 2021 or later task.
Identify and develop key assets needed for targeted industries.						
Use submitted RFIs to determine what projects have not been won. Through secondary research, identify potential areas where the project did land and conduct a comparative analysis of the location relative to Miami County. Use public source databases, like the US Census Bureau, to determine the key attributes of the area.	Miami County (Ady Advantage can assist)	Ongoing		2021	Number of projects identified Number of and quality of data gathered from research Assets mapped Matrix developed Plan in place to leverage assets and address gaps Number of gaps addressed Relative competitiveness of assets	Staff currently tracks available prospects and reports to the commission regarding opportunities. Those reports are shared with the cities. A more focused effort on attempting to track where projects land will be planned for 2021 using projects started in 2020.
Identify "aspirational" projects that fit with Miami County's target industries and prioritized projects. Determine key assets and attributes in the location that supports the project, including labor supply, concentration of higher education, available land, readiness of land, incentives, planning/zoning policies, etc.	Miami County (Ady Advantage can assist)	Ongoing		2021		During conversations with the cities regarding sites, aspirational projects were discussed. A more focused effort in this area will be created during the 2021 comprehensive plan updates..
Map the key assets found in both analyses and determine the county's competitiveness in each of the assets. Use the map to determine which assets are most important in relocation decisions relative to each target industry.	Miami County (Ady Advantage can assist)	Ongoing		2021		The key assets maps by Ady Advantage will be integrated into the website redesign. A more focused effort on linking the assets to target industries and sites will be made in 2021.
Create a gap matrix that tracks the development and progress of closing the gaps identified in the map. Leverage the implementation map framework to create a plan that will help guide the development.	Miami County	Ongoing		2021		Staff currently tracks site readiness focused on areas of regional significance. This effort will be revamped in 2021 to include the sites identified by communities.

As of 1/6/2021

Roles and Responsibilities	Responsible Party	Timeline			Key Performance Indicators	Progress Report
		Ongoing	2020	2021		12/31/2020
Facilitate coordination between the supply and demand sides of talent and determine how to address gaps.						
Catalogue current talent initiatives in the region , including those led by economic development, workforce development, educational institutions, employers, etc. This should capture the focus of the initiative (talent retention, development or attraction), the target audiences, and whether the strategy is geared towards short, medium or long-term results.	Miami County Education Institutions Workforce Partners Area Businesses (Ady Advantage can assist)		Q3 2020		Full Existing talent initiatives defined All partners identified Number of employer surveys completed Talent summit completed Participation in talent summit Variety in talent initiatives (timeline, audience, retention/recruitment, etc.) Plan with specific action items	A summary of regional programs has been shared with the school districts and adult education for their use and has been integrated into the website update. The information also includes local contacts for career tech programs. Businesses are regularly encouraged to engage with the instructors. This task is considered complete.
Survey existing employers to determine their key talent needs , including both current and future needs. This survey should also query their awareness of current talent initiatives in the region and any barriers they have to recruiting, retaining and developing talent.	Miami County Education Institutions Workforce Partners Area Businesses (Ady Advantage can assist)		Q3 2020			The final round of Pulse Surveys has been completed. Business contact information was provided to KansasWorks and Paola Adult Education for their follow up. Staff is evaluating ways to make this an ongoing survey.
Hold a talent summit annually to connect the supply and demand sides of talent. This work session should include all workforce partners, as well as employers, and should work to identify gaps between the supply and demand sides.	Miami County Education Institutions Workforce Partners Area Businesses (Ady Advantage can assist)		Q4 2020			County staff has not been able to identify an agency interested in leading this effort. A grant was sought to help underwrite the cost of hiring Ady Advantage to assist with the effort. It was not awarded. County staff is continuing to gather local information. However, a workforce summit would likely not take place in a formal setting until mid 2021.
Jointly develop a plan to address any gaps in talent initiatives and supply on an ongoing basis and ensure that there are higher education resources available to fulfill employer needs.	Miami County Education Institutions Workforce Partners Area Businesses (Ady Advantage can assist)	Ongoing		2021		Potential gaps have been identified via the Pulse Surveys. That feedback has been provided to the school district, KansasWorks, the community colleges and Paola Adult Education.
Educate students, parents and guidance counselors on the opportunities available at companies in Miami County.						
Help employers evaluate and participate in apprenticeship and internship programs. Encourage participation in apprenticeship and internship programs and help remove barriers that might exist for them offering these types of training opportunities.	Miami County Education Institutions Workforce Partners Area Businesses	Ongoing			Number of employers with apprenticeship programs Number of students from area schools who participate in apprenticeship programs Retention of graduates in the region	Information regarding available apprenticeship programs and internships is currently provided to employers via Miami County and KansasWorks. Information about access the CARES funding was also provided to employers, KansasWorks and Paola Adult Education for their promotion.
Partner with employers to build awareness of their facilities from not only students (potential employees) but parents and guidance counselors (the gatekeepers). Consider holding training, fun events or contests that allow all of these audiences to learn first-hand of the opportunities and to update any outdated perceptions they may have of what manufacturing is like as a career choice.	Miami County Education Institutions Workforce Partners Area Businesses	Ongoing		2021		This is a 2021 or later task.
Create a shared resource where employers can share the job opportunities that they have available or anticipate in the coming 12-24 months, including a description of likely skills. This information should be coordinated systematically and on an ongoing basis with higher education resources to help ensure that the schools are providing students with as close a match to required skills as possible.	Miami County Education Institutions Workforce Partners Area Businesses	Ongoing	Q4 2020			KansasWorks is the existing portal for current openings. The Pulse Surveys has provided some insight into future openings. The chamber directors have more fully integrated KansasWorks into the job posting section of their websites. This task is considered complete.

As of 1/6/2021

Roles and Responsibilities	Responsible Party	Timeline			Key Performance Indicators	Progress Report
		Ongoing	2020	2021		12/31/2020
Support and facilitate placemaking efforts within the communities of Miami County.						
Conduct community meetings that aim to understand the needs and wants of the public. The meetings should be collaborative and engaging and should focus attendees attention around parks, community social events, affordability, accessibility to community resources, and other issues identified by employers as barriers to talent retention and attraction.	Area Communities Miami County Community Groups	Ongoing		Q1 2021	Placemaking steering committee established Diversity of committee members Diversity of attendees	While this this is a 2021 task, elements of this may take place during the county's comprehensive planning process and during city planning meetings.
Establish a placemaking steering committee aimed at providing guidance, project support, and leadership on meeting the goals and priorities around placemaking. These should be community leaders, non-profits groups, community organizations, education groups, etc. The committee should be no more than ten individuals. It should contain no more than two elected officials. The committee should meet at least semi-monthly.	Area Communities Miami County Community Groups	Ongoing		Q2 2021		The formation of the committee would be a 2021 task. In the meantime, staff will continue working with the cities to identify placemaking opportunities.
Seek out natural placemaking opportunities with existing businesses by having them consider outdoor seating, bicycle parking, benches, and outdoor games.	Area Communities Area Businesses Miami County Community Groups	Ongoing				Staff has been working with the cities to identify placemaking opportunities as businesses evaluate their operations. While several have integrated outdoor activities, those will need to shift to more indoor activities as winter approaches.
Consider doing placemaking audits in other communities outside of Miami County. Focus on those elements related to quality of place and identify specific amenities in those communities. Reach out to community officials to understand best practices and processes to develop those elements within Miami County.	Miami County Area Communities Community Groups			2021 or later		This is a 2021 or later task.
Determine the feasibility of developing new quality of life amenities within Miami County.						
Using data from this plan and past resident surveys, determine which quality of life assets Miami County wants to focus on enhancing over the next few years, such as restaurants, entertainment, parks, etc.	Miami County Area Communities Community Groups	Ongoing		Q1 2021	New developments in downtown and redevelopment areas Ease of planning/zoning processes for developers	Staff will continue working with the cities to identify placemaking opportunities as businesses evaluate their operations. A greater focus will be placed on this task in 2021.
Using input from key stakeholders, determine what barriers/challenges might exist to further development of those prioritized enhancements.	Miami County Area Communities Community Groups	Ongoing		Q1 2021		Staff will continue working with the cities to identify placemaking opportunities as businesses evaluate their operations. A greater focus will be placed on this task in 2021.
Develop a plan to address these challenges. This might include zoning changes, incentive options, partnership creation, etc.	Miami County Area Communities Community Groups	Ongoing		Q1 2021		Staff will continue working with the cities to identify other partners on these efforts. A greater focus will be placed on this task in 2021.
Work with the communities and other partners to identify and define current housing stock, as well as determine future housing needs.						
Collaborate with the communities and/or county to map the existing housing stock for communities. Determine single family housing, multi-family housing, and housing tier within each group. (e.g. workforce housing, executive housing, etc.). Pull housing permits to identify historical growth trends.	Miami County Area Communities			Q1 2021	Overall taskforce satisfaction and engagement (e.g. attendance at events, meetings, subcommittees, etc.) Housing data gathered and analyzed Resident satisfaction of housing	Data on existing housing stock is already available. Building permit and valuation numbers are already tracked. The State of Kansas has initiated a statewide housing study. Once complete, information from this plan should provide local direction.
Work with partners to establish a housing taskforce that can advocate and plan for the housing needs within Miami County. The task force should be mix of representatives from developers, real estate firms, title companies, city/county divisions, community groups, employers, etc.	Miami County Area Communities			Q1 2021 or later		This is a 2021 or later task.
Source and select an outside vendor to complete a housing needs assessment, if necessary.	Miami County Area Communities			2021 or later		This is a 2021 or later task.

As of 1/6/2021

Roles and Responsibilities	Responsible Party	Timeline			Key Performance Indicators	Progress Report
		Ongoing	2020	2021		12/31/2020
Identify and define current resources available for start-ups, starting with those already identified in the E-Community application process, and address any gaps.						
<p>Catalogue and map existing innovation and entrepreneurship resources, including those already identified in the E-Community application process, as well as those provided by the Small Business Administration (SBA), NetWork Kansas, KansasWorks, non-profits, community organizations, regional partners (Kansas Procurement Technical Assistance Center, Heartland Business Capital, Enterprise Center of Johnson County, etc.), educational groups, angel investors, existing businesses, area financial institutions, etc. Make sure this information is easily accessible and up-to-date.</p> <p>Establish an innovation task force of relevant stakeholders. The make-up should focus on existing entrepreneurs, businesses, financial institutions, professionals, community philanthropists, etc. The group can help drive initiatives and help to create culture. New and existing entrepreneurs can also use the group as an advisory board.</p>	Miami County (Ady Advantage can assist)		Q4 2020		<p>Completed catalogue of entrepreneurial resources</p> <p>Innovation questions integrated into BRE visits</p> <p>Diversity of taskforce members</p> <p>Number of gaps identified</p> <p>Overall taskforce satisfaction and engagement (e.g. attendance at events, meetings, subcommittees, etc.)</p>	This task was completed in a previous quarter.
<p>Integrate an innovation focus into your existing BRE interviews. Questions related to automation and innovation should be added to capture projects, successes, and trends.</p>	Miami County Relevant Partners			Q1 2021 or later		Based on input from the commissioners, the E-Community leadership group will operate in this role. This task is considered complete.
<p>Conduct a benchmark analysis of other communities with successful entrepreneurship and innovation ecosystems labs across the country. Use primary research to determine programming, sustainability structures, staffing, etc.</p>	Miami County	Ongoing				Staff has worked with Kansas Manufacturing Solutions and Kansas Department of Commerce regarding their manufacturing grants. More than \$1 million was secured by local businesses. The Pulse Survey has also provided some insight into this area. Innovation is also being highlighted via month business spotlights.
<p>Cultivate the innovation economy within Miami County.</p>	Miami County (Ady Advantage can assist)			2021 or later		This is a 2021 or later task.
<p>Encourage greater collaboration among entrepreneurship and innovation partners. Host regular meetings with the innovation task created in the previous step, and work to identify ways to build upon the existing entrepreneurship and innovation assets.</p>	Miami County Relevant Partners	Ongoing		2021	<p>Number of mentor connections made</p> <p>Number of mentor connections retained</p> <p>Number of promotion/marketing impressions (webpage visits, stories shared, etc.)</p> <p>Innovation Fund created and maintained</p>	Members of the E-Community Leadership Team and the directors of the chamber of commerce meet monthly. They actively seek opportunities to engage in these activities. A grant from Network Kansas was received for local leaders to attend Makerspace training. That was opportunity was delayed to March of 2021. County staff has been selected as a pilot participant in a new entrepreneurship class offered by IEDC. It begins in January, 2021.
<p>Promote Miami County as a region of innovation, by highlighting positive stories, businesses, and new technologies that are being created or implemented in the region.</p>	Miami County Area Communities	Ongoing				The local chamber directors have created a rotation to create stories highlighting local businesses. These started in July and are shared on their websites, social media, Miami County Republic and the county web site. Additional marketing opportunities are being sought.
<p>Consider creating an Innovation Fund, to support technology and start-up ventures of local businesses and strengthen the start-up ecosystem.</p>	Miami County			2021 or later		The E-Community loan program offers loans as described. One loan was authorized during 2020.
<p>Establish a mentor network for entrepreneurs. Use the innovation task force to identify community members willing to provide time and talent to new businesses and start-ups.</p>	Miami County	Ongoing		2021		Members of the E-Community Leadership Team will serve in this role. The pool of volunteers will be expanded as additional mentors are identified.

As of 1/6/2021

Roles and Responsibilities	Responsible Party	Timeline			Key Performance Indicators	Progress Report
		Ongoing	2020	2021		12/31/2020
Marketing/Differentiation						
Promote a unified message that communicates the positive economic and community development news in the region.						
Act as a regional "Ambassador" through the use of social media channels, such as LinkedIn, Twitter, Instagram, etc., to communicate positive economic and community development news throughout the region. Miami County can develop its own ambassadors within the county, such as the cities and other partners who can help push out the positive news about what is happening in the county.	Miami County Area Communities Relevant Partners	Ongoing			Social media impressions Consistency across social media messaging	Economic development staff continues to work with partners to develop increased continuity of messaging. Since March, all social media metrics for the department have had tremendous increases. Staff has also become more visible by participating in and hosting regional webinars.
Leverage the social media channels of partners to push a consistent, positive narrative of the region. Share information and resources with partners that work towards dispelling negative perceptions and misconceptions of the region.	Miami County Area Communities Relevant Partners	Ongoing				Creating a consistent message throughout the county organization is a challenge and will likely remain that way until the proposed staff position is filled.
Advocate at a state and national level for the interests of Miami County.						
Maintain and cultivate relationships with regional economic development groups and partners, especially the Kansas City Area Development Council (KCADC). Leverage these relationships and partnerships to better position Miami County as a resource and partner in helping the greater Kansas City metro area grow and prosper, ensuring that KCADC in the loop with key Miami County initiatives so that they can be an advocate for the county as well.	Miami County KCADC Regional/State Partners	Ongoing			Partnerships maintained and cultivated Development of priority decision-maker list Regional and state investment in local key infrastructure needs Support for Osawatomie State Hospital maintained	These ongoing efforts continue.
Maintain and cultivate relationships with key decision makers within NHTSA, FCC, Utilities, legislature, Planning Commission, DOT, and other relevant governing bodies. Develop a list of priority decision-makers and regularly hold familiarization tours to maintain relationships, build awareness around the county, and connect infrastructure needs and other needs directly with the decision-makers.	Miami County Regional/State Partners	Ongoing				Future task input needed: What role will the various departments play in this goal? How will they be tracked?
Advocate for greater funding of key infrastructure that supports foundational community elements (e.g., housing, broadband, childcare, transportation, sites and buildings) in Miami County.	Miami County Regional/State Partners	Ongoing				Economic development staff has provided letters of support for several CARES funding initiatives and other grant opportunities for communities within the county.
Consider participating in regional and national economic development conferences and other professional development opportunities, such as the Mid-America Economic Development Council (MAEDC - https://www.midamericaedc.org/) and the National Rural Economic Developers Association (NREDA - https://www.nreda.org/), to increase expertise and to provide greater exposure of the Miami County region.	Miami County	Ongoing		2021		Most conferences have been cancelled or moved to a virtual format for 2020. Based on current projects, it is not anticipated that a new conference would be explored for 2020 but could be a possibility in 2021.
Support the Osawatomie State Hospital, and advocate for its expanded funding and operations in Miami County. Work with regional partners to amplify these advocacy efforts.	Miami County Relevant Partners	Ongoing				County staff organized a meeting between the City of Osawatomie and three divisions of the Governor's cabinet to review development opportunities at the state hospital. Direction and options were provided to the city for their consideration.

As of 1/6/2021

Roles and Responsibilities	Responsible Party	Timeline			Key Performance Indicators	Progress Report
		Ongoing	2020	2021		12/31/2020
Review all existing marketing tools, including website and print and digital marketing collaterals, and, as needed, revise them to ensure messaging and positioning resonates with Miami County's target audiences.						
Consider the creation of an Economic Development Brand , a county-wide economic development brand that communicates the unique identify and value proposition of doing business in Miami County.	Miami County (Ady Advantage can assist)		Q4 2020		Regional profile maintained and updated regularly Target industry profile(s) completed Website revised and relaunched Website maintain and updated Audit completed Audit findings integrated and addressed	As publications are renewed, they have been updated with a standardized look a feel. Staff is working to develop an overall value proposition. Input gathered during the Pulse Surveys is assisting with this effort. A majority of the work needed in this area has been completed. However, design work for some of the publications will be finalized during the first quarter of 2021.
Create a Regional Profile , using the existing positioning from this report presenting the Miami County region. If a Miami County ED brand is developed, ensure this is communicated through the Regional Profile.	Miami County (Ady Advantage can assist)			Q1 2021		This is a 2021 task.
Revise the Miami County website to reflect the target industries. If a Miami County ED brand is developed, consider the creation of a new website altogether, devoted to economic development in Miami County. Integrate material developed for regional profile and target industry cut sheets. Revise website to ensure easy access to regional value proposition and target industry sectors.	Miami County (Ady Advantage can assist)			Q1 2021		This is a 2021 task.
Create Target Industry Profiles , using the existing positioning from this report for each recommended target industry that can be used with prospective companies, as well as economic development partners.	Miami County (Ady Advantage can assist)			Q1 2021		This is a 2021 task.
Review existing social media to identify existing gaps in best practice application and make recommendations for improving social media engagement with these target audiences.	Miami County (Ady Advantage can assist)			Q1 2021		Future task input needed: Information is still needed regarding the anticipated hiring of additional staff to assist in this area.
Research, plan and execute relationship marketing strategies with decision makers.						
Select and configure a customer relationship management (CRM) program for use with economic development leads and prospects. The customer relationship management program can be used to track key metrics, such as inquires, deal flow, industry make-up of leads and prospects, projects won and lost, etc.	Miami County	Ongoing		Q1 2021	CRM in use and maintained Number of leads open Number of decision-makers Industry diversity of decision-makers	Based on previous input the current processes and measurements have been deemed appropriate. This task is considered complete.
Gather and develop a list of decision-makers in key industries. This should include site selectors, trade association leaders, industry groups, etc. These will be cultivated from ongoing outreach with companies locally, tradeshow, and other marketing events.	Miami County	Ongoing		Q2 2021	Quality of contacts (name, phone number, title, address, etc.)	KCADC and its resources will be able to assist with this effort. A greater focus will be placed on this during 2021.
Identify companies for recruitment within the recommended target industries.						
Use BRE interviews to identify existing industry base's value chain. Consider sales calls to these businesses or types of businesses.	Miami County	Ongoing			Number of leads provided Number of leads turned to prospects Number of prospects turned to projects Industry make-up of leads, prospects, and projects	Business retention visits have moved to a digital setting both in person and via the Pulse Surveys.
Consider developing relationships with site selectors focused within the recommended target industries. Use targeted mail campaigns leveraging print and digital media that showcases the area's business case. Leverage familiarization tours and other outreach events to highlight the Miami County region.	Miami County (Ady Advantage can assist)	Ongoing		2021		KCADC and the Kansas Department of Commerce will be able to assist with this effort. Staff has already participated in one virtual site selector visit with KDOC. Staff is currently working with KCADC to investigate virtual site tour options. A greater focus will be placed on this during 2021.
Engage in lead generation activities , targeting subsector companies by the NAICS codes outlined in this report. Try to identify and arrange contact with corporate executives of companies with near-term siting projects who would consider locating in the Miami County region.	Miami County (Ady Advantage can assist)			2021 or later		This is a 2021 or later task.
Engage in event sponsorships and print/digital advertising with trade associations/publications and tradeshow s targeting executives within recommended target industries.	Miami County (Ady Advantage can assist)	Ongoing		2021		While the county typically does not do paid advertising, an ad was purchased in the January, 2021, Site Selector special section focused on the State of Kansas. Those dollars are expected to be limited during 2021.

Task Summary

Completed:	20
Underway:	18
Future:	34
Overdue:	5

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Alignment/Regionalism				
Roles and Responsibilities	Responsible Parties	2021	Key Performance Indicators	Proposed Action for 2021
Share and confirm the developed vision and goals with community members and stakeholders and update them regularly on the progress of the strategic plan.				
Share and confirm the vision and goals with city leadership and ensure there is unity and continued buy-in from city leadership throughout the implementation of the strategic plan.	Miami County Area Communities	Delete	Unity of city leadership Participation by public from all communities Dashboard created and maintained	This action would need to be brought back with a new plan is created.
Continue to engage stakeholders, including residents and business owners, to launch the economic development strategic plan and share the countywide vision and shared goals. Leverage local media and other channels (press releases, news articles, Miami County and partner websites, etc.) to share the summary. Consider creating a website to track progress publicly.	Miami County Area Communities	Delete		This action would need to be brought back with a new plan is created.
Hold a public rollout of the economic development strategic plan to generate public interest and awareness of the plan, placing emphasis on the shared vision and common goals for all partners. This should be conducted after the roles of each partner organization are determined, so that information about how it will be implemented can be shared as well.	Miami County Area Communities	Delete		This action would need to be brought back with a new plan is created.
Hold a bi-annual or annual public input meeting to update all community members on the status of the county-wide economic development strategic plan, share economic development successes, and ensure continued buy-in from community members. Be open for ways in which additional groups or individuals can support the initiative.	Miami County Area Communities	Q2 2021		Update to an annual virtual event with a supplemental publication providing an overview of the strategic plan and community updates.
Continue updating the Economic Climate Report as a regional dashboard on a quarterly basis, integrating key economic and social data points that can be leveraged to track progress on the plan over time, as well as to monitor and ensure the activities are having the expected impact on communities.	Miami County	Ongoing		Retain as presented.
Determine roles of each partner organization in implementation of the economic development strategic plan.				
Starting with the organizations that have been involved throughout this process, hold a work session to define the role that each organization or group will have in the support and implementation of the plan. Use the implementation map as a starting point, as it suggests both those groups who are already participating in some way as well as who should lead and/or support each tactic.	Miami County Relevant Partners	Delete	Intergovernmental communications maintained	This action would need to be brought back with a new plan is created.
Establish Memorandums of Understanding (MOU) to ensure each of the partner organizations are working in conjunction to implement and support the economic development strategic plan. Outcomes might include formalized meetings, staff liaisons within board meetings or other operational meetings, accountability charts, designating clearly defined roles and support expectations. Consider making the signing ceremony a highly visibly and public event to create media impressions, showing alignment, collaboration, and a regional approach to economic development.	Miami County Relevant Partners	Delete		This action would need to be brought back with a new plan is created.
Determine if there are gaps in terms of staffing or resources to successfully implement the plan. If there are gaps, develop a plan to address them. This might include forming committees, fundraising, hiring additional staff, etc.	Miami County	Q1 2021		The primary identified gap involves hiring a communication person at the county level. Push this overdue task to first quarter of 2021.

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<p>Hold regular meetings (recommending monthly or bi-monthly) to discuss the status of the plan and specific initiatives. This will help ensure accountability, mitigate the risk of redundant or competing efforts, and promote forward progress.</p>	<p>Miami County Relevant Partners</p>	<p>Ongoing</p>		<p>Update to show monthly updates to commissioners.</p>
<p>Facilitate a work session that identifies the types of projects that Miami County and its communities will prioritize. The session should identify high, medium, and low priority projects. Consider types of jobs being created, wages, type and negative externalities of industries, etc., and how you might incent each project, taking into account the goals and assets of each community in the county. As part of this work session, include an education component as to why consistency and uniformity of policies across communities in a region better position the region to attract industry.</p>	<p>Miami County Area Communities</p>	<p>Q4 2021</p>	<p>Clearly articulated planning and zoning framework in place Expediency in zoning/planning approval process Incentive policies maintained Consistency of planning/zoning, incentives and other policies across communities within Miami County</p>	<p>Update to reflect this task as an annual event.</p>
<p>Ensure planning/zoning approval framework outlines the timing and approval conditions and process for related priorities. Determine process efficiencies for high priority projects that could shorten approval timelines. Consider how updates to these policies will tie directly back to the imminent update to the Comprehensive Plan, and how they can align and reinforce each other. Work with planning/zoning authorities to implement the new framework. Leverage partnerships with existing stakeholders to help influence the outcome, and strive to have as much consistency in policies as possible across the communities within Miami County.</p>	<p>Miami County Area Communities</p>	<p>Q4 2021</p>		<p>Retain as presented.</p>
<p>Consider developing an incentive policy that integrates the prioritized projects and lays out specific framework for allocation and project approval based on the type of project and relative priority. Be sure the policy addresses confidentiality, project management expectations, process management, etc. Once more, strive to have as much consistency in the incentive policies offered as possible across the communities within Miami County.</p>	<p>Miami County Area Communities</p>	<p>Q2 2021</p>		<p>Update to reflect an annual review of existing policies.</p>
<p>Establish a clear communication protocol for prospects and businesses.</p>				
<p>Assemble local information for regional benefit, such as permitting/approval processes, talent programs, BRE data, sites and buildings information, etc.</p>	<p>Miami County</p>	<p>Ongoing</p>		<p>Update to reflect an annual review.</p>
<p>Create a communication charter that establishes expectations around external communication, messaging, and marketing efforts. It should express how internal stakeholders should engage with external audiences and aim to create a unified approach to messaging. Relevant components of this should be shared with those partners that are most impactful to the success of the implementation of the economic development strategic plan. It should also be shared with all relevant stakeholders, such as city elected officials, city employees, etc.</p>	<p>Miami County Relevant Partners</p>	<p>Q2 2021</p>	<p>Single location for all business resource information Charter in place Essence of the charter maintained</p>	<p>Revise once a determination is made regarding hiring county communication staff.</p>

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Strengthen relationships with your existing industry base and build relationships with its major suppliers.				
Use BRE interviews or formal surveys to assess the economic resiliency and sustainability of area businesses, as well as to identify area businesses' other operating locations, suppliers and end-users. Consider the creation of a BRE "after-care" initiative, that can provide support to businesses afterwards should they desire it (while ensuring company confidentiality to those who do not). This could potentially be a team that can provide resources and assistance to employers based on key needs.	Miami County Area Businesses	Q2 2021	Relationships maintained and strengthened Number of local project leads BRE efforts maintained	During second quarter determine the county's ability to continue working with Ady Advantage to support the effort which would be rolled out in the third quarter.
Evaluate Miami County's competitiveness relative to area businesses' other operating locations on key location criteria, operating costs and conditions.	Miami County	Q1 2021		The Pulse Surveys has provided some of this data. Staff needs additional time to gather data regarding operational cost advantages.
Identify existing relationships that area stakeholders, businesses, and other groups already have with these companies. Leverage these connections to establish connections and set-up meetings to begin curating relationships.	Miami County	Ongoing		Retain as presented.
Prioritize a list of clients and other major suppliers that are most to least accessible based on the area's existing relationships. Most accessible are those that have direct connections or relationships with area stakeholders. Those that are most accessible will be the primary targets of strategic development.	Miami County	Ongoing		Retain as presented.
Maintain and deepen existing partnerships to enhance and cultivate further collaboration.				
Maintain and deepen partnerships with regional economic development groups and partners, especially the Kansas City Area Development Council (KCADC). Keep KCADC in the loop with key Miami County initiatives, so that both parties can work in a mutually beneficial fashion as resources and partners in helping the region grow and prosper.	Miami County KCADC Regional/State Partners	Ongoing	Partnerships maintained and cultivated Measurements identified Number of partnerships Overall satisfaction of partners	Retain as presented.
Use one-on-one meetings or formal surveys to determine gaps in partnerships or other relevant needs that can be worked on or developed to deepen the partnership. Use the CRM to track needs and gaps.	Miami County Relevant Partners	Delete		This task can be combined with the one that follows.
Collect and track measurements on partnerships to show value in maintaining the partnerships. To the extent possible, the measurements should focus on the value gained from the partner's perspective. The results can then be used to create stronger messaging and positioning of the area.	Miami County	Q1 2021		Direction is needed from others regarding the partnerships to be tracked and the preferred performance measure.
Readiness				
Create and maintain an inventory of all sites and buildings available, working with relevant stakeholders to ensure information is up-to-date.				
Continually update sites and buildings data on sites and building database. Include labor pipeline and talent development assets to the marketing flyers for all available sites and buildings.	Miami County	Ongoing	Number of buildings and sites in LOIS at greater than 70% completion	Retain as presented.
Feed sites and buildings data into relevant real estate databases.	Miami County	Delete		This task can be combined with the one above.

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Prioritize sites and buildings based on priority projects and best business case.				
Identify all potential sites and buildings that are already ready or nearly ready for development. Include all potential sites and buildings, regardless of state of readiness. Consider exploring funding sources to gain control of potential sites and buildings, to reduce risk and uncertainty for prospective businesses.	Miami County	Q3 2021	Potential sites identified and utilities tracked	Retain as an annual task.
Prioritize the identified sites and buildings based on state of readiness, attractiveness, location, etc.	Miami County	Q3 2021		Retain as an annual task.
Match key sites and buildings with priority projects identified earlier. Consider using an outside engineering firm to identify key site needs for development for specific targeted sub-sectors and key target industries.	Miami County	Q4 2021		Retain as presented.
Understand and develop the product pipeline.				
Ensure there is a plan in place to gain control and prepare sites and buildings that are not currently ready for sale. If infrastructure needs exist, proactively engage necessary stakeholders.	Miami County	Q3 2021	Progress on site readiness Number of inquiries related to available sites Site control plan completed Virtual spec building created	Retain as presented.
Consider completing an industry trend study aimed at key target industries to determine future needs. Use the study to frame a site feasibility study and integrate findings into digital spec. building.	Miami County (Ady Advantage can assist)	Q2 2021		This was initially slated as a 2021 or later task. Completing a high level analysis in 2021 would assist with the site review process outlined above and set the stage for a potential virtual spec building.
Consider the creation of a virtual spec building that can be leveraged in business attraction outreach efforts. This will reduce the initial risk incurred by communities in comparison to a fully developed spec building, while still providing a competitive edge in the recruitment of business.	Miami County	Q2 2021		This was initially slated as a 2021 or later task. If other components are completed in 2021, it could become a 2021 project.
Identify and develop key assets needed for targeted industries.				
Use submitted RFIs to determine what projects have not been won. Through secondary research, identify potential areas where the project did land and conduct a comparative analysis of the location relative to Miami County. Use public source databases, like the US Census Bureau, to determine the key attributes of the area.	Miami County (Ady Advantage can assist)	Q3 2021	Number of projects identified Assets mapped Matrix developed Gaps identified	Staff can work with KCADC and KDOC to determine trends regarding 2020 business locations.
Identify "aspirational" projects that fit with Miami County's target industries and prioritized projects. Determine key assets and attributes in the location that supports the project, including labor supply, concentration of higher education, available land, readiness of land, incentives, planning/zoning policies, etc.	Miami County (Ady Advantage can assist)	Q2 2021		Retain as presented.
Map the key assets found in both analyses and determine the county's competitiveness in each of the assets. Use the map to determine which assets are most important in relocation decisions relative to each target industry.	Miami County (Ady Advantage can assist)	Q4 2021		Retain as presented.
Create a gap matrix that tracks the development and progress of closing the gaps identified in the map. Leverage the implementation map framework to create a plan that will help guide the development.	Miami County	Q4 2021		Retain as presented.

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Facilitate coordination between the supply and demand sides of talent and determine how to address gaps.				
Catalogue current talent initiatives in the region , including those led by economic development, workforce development, educational institutions, employers, etc. This should capture the focus of the initiative (talent retention, development or attraction), the target audiences, and whether the strategy is geared towards short, medium or long-term results.	Miami County Education Institutions Workforce Partners Area Businesses (Ady Advantage can assist)	Q3 2021	Talent initiatives updated Number of employer surveys completed Talent summit completed Participation in talent summit Variety in talent initiatives (timeline, audience, retention/recruitment, etc.) Plan with specific action items	Update to reflect an annual update on information.
Survey existing employers to determine their key talent needs , including both current and future needs. This survey should also query their awareness of current talent initiatives in the region and any barriers they have to recruiting, retaining and developing talent.	Miami County Education Institutions Workforce Partners Area Businesses (Ady Advantage can assist)	Q3 2021		Update to reflect an annual update on information.
Hold a talent summit annually to connect the supply and demand sides of talent. This work session should include all workforce partners, as well as employers, and should work to identify gaps between the supply and demand sides.	Miami County Education Institutions Workforce Partners Area Businesses (Ady Advantage can assist)	Q4 2021		More input is needed from the school districts and agency partners on this task. While the idea of a summit may not be currently feasible, other efforts in this area should continue to be explored.
Jointly develop a plan to address any gaps in talent initiatives and supply on an ongoing basis and ensure that there are higher education resources available to fulfill employer needs.	Miami County Education Institutions Workforce Partners Area Businesses (Ady Advantage can assist)	Q4 2021		This task relies on input gathered related to the one above.
Educate students, parents and guidance counselors on the opportunities available at companies in Miami County.				
Help employers evaluate and participate in apprenticeship and internship programs. Encourage participation in apprenticeship and internship programs and help remove barriers that might exist for them offering these types of training opportunities.	Miami County Education Institutions Workforce Partners Area Businesses	Ongoing	Number of employers with apprenticeship programs Number of students from area schools who participate in apprenticeship programs	Retain as presented.
Partner with employers to build awareness of their facilities from not only students (potential employees) but parents and guidance counselors (the gatekeepers). Consider holding training, fun events or contests that allow all of these audiences to learn first-hand of the opportunities and to update any outdated perceptions they may have of what manufacturing is like as a career choice.	Miami County Education Institutions Workforce Partners Area Businesses	Q2 2021		Retain as presented.
Create a shared resource where employers can share the job opportunities that they have available or anticipate in the coming 12-24 months, including a description of likely skills. This information should be coordinated systematically and on an ongoing basis with higher education resources to help ensure that the schools are providing students with as close a match to required skills as possible.	Miami County Education Institutions Workforce Partners Area Businesses	Ongoing		Update to reflect KansasWorks as the designated portal for job listings and MARC data as the source for regional workforce demand.

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Support and facilitate placemaking efforts within the communities of Miami County.				
Conduct community meetings that aim to understand the needs and wants of the public. The meetings should be collaborative and engaging and should focus attendees attention around parks, community social events, affordability, accessibility to community resources, and other issues identified by employers as barriers to talent retention and attraction.	Area Communities Miami County Community Groups	Q3 2021	Placemaking steering committee established Diversity of participants	This task is delayed to coincide with efforts for updating local comprehensive plans.
Establish a placemaking steering committee aimed at providing guidance, project support, and leadership on meeting the goals and priorities around placemaking. These should be community leaders, non-profits groups, community organizations, education groups, etc. The committee should be no more than ten individuals. It should contain no more than two elected officials. The committee should meet at least semi-monthly.	Area Communities Miami County Community Groups	Q3 2021		This task is delayed to coincide with efforts for updating local comprehensive plans.
Seek out natural placemaking opportunities with existing businesses by having them consider outdoor seating, bicycle parking, benches, and outdoor games.	Area Communities Area Businesses Miami County Community Groups	Ongoing		Retain as presented.
Consider doing placemaking audits in other communities outside of Miami County. Focus on those elements related to quality of place and identify specific amenities in those communities. Reach out to community officials to understand best practices and processes to develop those elements within Miami County.	Miami County Area Communities Community Groups	Q4 2021 or later		This work will need to be coordinated with the efforts listed above and may be hampered by travel limitations.
Determine the feasibility of developing new quality of life amenities within Miami County.				
Using data from this plan and past resident surveys, determine which quality of life assets Miami County wants to focus on enhancing over the next few years, such as restaurants, entertainment, parks, etc.	Miami County Area Communities Community Groups	Q4 2021 or later	Input gathered on community priorities Ease of planning/zoning processes for developers	This task is delayed to coincide with efforts for updating local comprehensive plans.
Using input from key stakeholders, determine what barriers/challenges might exist to further development of those prioritized enhancements.	Miami County Area Communities Community Groups	Q4 2021 or later		This task is delayed to coincide with efforts for updating local comprehensive plans.
Develop a plan to address these challenges. This might include zoning changes, incentive options, partnership creation, etc.	Miami County Area Communities Community Groups	Q4 2021 or later		This task is delayed to coincide with efforts for updating local comprehensive plans.
Work with the communities and other partners to identify and define current housing stock, as well as determine future housing needs.				
Collaborate with the communities and/or county to map the existing housing stock for communities. Determine single family housing, multi-family housing, and housing tier within each group. (e.g. workforce housing, executive housing, etc.). Pull housing permits to identify historical growth trends.	Miami County Area Communities	Q1 2021	Housing data gathered and analyzed	Retain as presented.
Work with partners to establish a housing taskforce that can advocate and plan for the housing needs within Miami County. The task force should be mix of representatives from developers, real estate firms, title companies, city/county divisions, community groups, employers, etc.	Miami County Area Communities	Q1 2021		Retain as presented.
Source and select an outside vendor to complete a housing needs assessment, if necessary.	Miami County Area Communities	Q4 2021 or later		This task will need to be coordinated with the statewide study.

Draft 2021 Plan

Identify and define current resources available for start-ups, starting with those already identified in the E-Community application process, and address any gaps.				
Catalogue and map existing innovation and entrepreneurship resources , including those already identified in the E-Community application process, as well as those provided by the Small Business Administration (SBA), NetWork Kansas, KansasWorks, non-profits, community organizations, regional partners (Kansas Procurement Technical Assistance Center, Heartland Business Capital, Enterprise Center of Johnson County, etc.), educational groups, angel investors, existing businesses, area financial institutions, etc. Make sure this information is easily accessible and up-to-date.	Miami County (Ady Advantage can assist)	Q2 2021	Update catalogue of entrepreneurial resources Benchmark comparable communities	Update to reflect annual update.
Establish an innovation task force of relevant stakeholders. The make-up should focus on existing entrepreneurs, businesses, financial institutions, professionals, community philanthropists, etc. The group can help drive initiatives and help to create culture. New and existing entrepreneurs can also use the group as an advisory board.	Miami County Relevant Partners	Delete		The E-Community Leadership team was previously designated to serve in this role.
Integrate an innovation focus into your existing BRE interviews. Questions related to automation and innovation should be added to capture projects, successes, and trends.	Miami County	Q2 2021		Revise task to reflect integration of Kansas Manufacturing Solutions and other resources.
Conduct a benchmark analysis of other communities with successful entrepreneurship and innovation ecosystems labs across the country. Use primary research to determine programming, sustainability structures, staffing, etc.	Miami County (Ady Advantage can assist)	Q4 2021 or later		This task will need to be completed once travel restrictions have lessened. Some high level work may be coordinated with NetWork Kansas.
Cultivate the innovation economy within Miami County.				
Encourage greater collaboration among entrepreneurship and innovation partners. Host regular meetings with the innovation task created in the previous step, and work to identify ways to build upon the existing entrepreneurship and innovation assets.	Miami County Relevant Partners	Ongoing	Number of E-Community loans made Number of E-Community grants completed Number of promotion/marketing impressions	Retain as presented.
Promote Miami County as a region of innovation , by highlighting positive stories, businesses, and new technologies that are being created or implemented in the region.	Miami County Area Communities	Ongoing		Retain as presented.
Consider creating an Innovation Fund , to support technology and start-up ventures of local businesses and strengthen the start-up ecosystem.	Miami County	Ongoing		The E-Community loan program offers loans as described. Update task to reflect an ongoing effort.
Establish a mentor network for entrepreneurs. Use the innovation task force to identify community members willing to provide time and talent to new businesses and start-ups.	Miami County	Delete		The E-Community Leadership team was previously designated to serve in this role.
Marketing/Differentiation				
Promote a unified message that communicates the positive economic and community development news in the region.				
Act as a regional "Ambassador" through the use of social media channels, such as LinkedIn, Twitter, Instagram, etc., to communicate positive economic and community development news throughout the region. Miami County can develop its own ambassadors within the county, such as the cities and other partners who can help push out the positive news about what is happening in the county.	Miami County Area Communities Relevant Partners	Ongoing	Social media impressions Consistency across social media messaging	Retain as presented.
Leverage the social media channels of partners to push a consistent, positive narrative of the region. Share information and resources with partners that work towards dispelling negative perceptions and misconceptions of the region.	Miami County Area Communities Relevant Partners	Ongoing		Retain as presented.

Draft 2021 Plan

Advocate at a state and national level for the interests of Miami County.				
Maintain and cultivate relationships with regional economic development groups and partners , especially the Kansas City Area Development Council (KCADC). Leverage these relationships and partnerships to better position Miami County as a resource and partner in helping the greater Kansas City metro area grow and prosper, ensuring that KCADC in the loop with key Miami County initiatives so that they can be an advocate for the county as well.	Miami County KCADC Regional/State Partners	Ongoing	Partnerships maintained and cultivated Regional and state investment in local key infrastructure needs Support for Osawatomie State Hospital maintained	Retain as presented.
Maintain and cultivate relationships with key decision makers within NHTSA, FCC, Utilities, legislature, Planning Commission, DOT, and other relevant governing bodies. Develop a list of priority decision-makers and regularly hold familiarization tours to maintain relationships, build awareness around the county, and connect infrastructure needs and other needs directly with the decision-makers.	Miami County Regional/State Partners	Ongoing		It has been as struggle to identify how this task will be completed since it requires action from others.
Advocate for greater funding of key infrastructure that supports foundational community elements (e.g., housing, broadband, childcare, transportation, sites and buildings) in Miami County.	Miami County Regional/State Partners	Ongoing		Retain as presented.
Consider participating in regional and national economic development conferences and other professional development opportunities , such as the Mid-America Economic Development Council (MAEDC - https://www.midamericaedc.org/) and the National Rural Economic Developers Association (NREDA - https://www.nreda.org/), to increase expertise and to provide greater exposure of the Miami County region.	Miami County	Ongoing		Retain as presented.
Support the Osawatomie State Hospital , and advocate for its expanded funding and operations in Miami County. Work with regional partners to amplify these advocacy efforts.	Miami County Relevant Partners	Ongoing		Retain as presented.
Review all existing marketing tools, including website and print and digital marketing collaterals, and, as needed, revise them to ensure messaging and positioning resonates with Miami				
Consider the creation of an Economic Development Brand , a county-wide economic development brand that communicates the unique identify and value proposition of doing business in Miami County.	Miami County (Ady Advantage can assist)	Ongoing	Regional profile maintained and updated regularly Target industry profile(s) completed Website revised and relaunched Website maintain and updated Audit completed Audit findings integrated and addressed	Update to include that the design work is complete and efforts to continue communicating value proposition should remain a priority.
Create a Regional Profile , using the existing positioning from this report presenting the Miami County region. If a Miami County ED brand is developed, ensure this is communicated through the Regional Profile.	Miami County (Ady Advantage can assist)	Q1 2021		Retain as presented.
Revise the Miami County website to reflect the target industries. If a Miami County ED brand is developed, consider the creation of a new website altogether, devoted to economic development in Miami County. Integrate material developed for regional profile and target industry cut sheets. Revise website to ensure easy access to regional value proposition and target industry sectors.	Miami County (Ady Advantage can assist)	Q1 2021		Retain as presented.
Create Target Industry Profiles , using the existing positioning from this report for each recommended target industry that can be used with prospective companies, as well as economic development partners.	Miami County (Ady Advantage can assist)	Q2 2021		Retain as presented.
Review existing social media to identify existing gaps in best practice application and make recommendations for improving social media engagement with these target audiences.	Miami County (Ady Advantage can assist)	Q2 2021		Additional direction is needed regarding staffing levels available to complete this task.

Draft 2021 Plan

Research, plan and execute relationship marketing strategies with decision makers.				
Select and configure a customer relationship management (CRM) program for use with economic development leads and prospects. The customer relationship management program can be used to track key metrics, such as inquires, deal flow, industry make-up of leads and prospects, projects won and lost, etc.	Miami County	Ongoing	Number of leads open Contacts made with site consultants and similar professionals	Update to reflect that the ongoing efforts should be continued with monthly reports to the commissioners.
Gather and develop a list of decision-makers in key industries. This should include site selectors, trade association leaders, industry groups, etc. These will be cultivated from ongoing outreach with companies locally, tradeshows, and other marketing events.	Miami County	Q2 2021		Retain as presented.
Identify companies for recruitment within the recommended target industries.				
Use BRE interviews to identify existing industry base's value chain. Consider sales calls to these businesses or types of businesses.	Miami County	Ongoing	Number of projects reviewed Industry make-up of leads, prospects, and projects	Retain as presented.
Consider developing relationships with site selectors focused within the recommended target industries. Use targeted mail campaigns leveraging print and digital media that showcases the area's business case. Leverage familiarization tours and other outreach events to highlight the Miami County region.	Miami County (Ady Advantage can assist)	Ongoing		Retain as presented.
Engage in lead generation activities, targeting subsector companies by the NAICS codes outlined in this report. Try to identify and arrange contact with corporate executives of companies with near-term siting projects who would consider locating in the Miami County region.	Miami County (Ady Advantage can assist)	Q4 2021 or later		Retain as presented.
Engage in event sponsorships and print/digital advertising with trade associations/publications and tradeshows targeting executives within recommended target industries.	Miami County (Ady Advantage can assist)	Q4 2021 or later		Retain as presented.
Proposed Tasks				
		Q1 2021		4
		Q2 2021		13
		Q3 2021		8
		Q4 2021		15
		Ongoing		24
		Deleted		12

MIAMI COUNTY

STAFF REQUEST FOR STUDY SESSION ONLY

SUBMITTED BY: Mark Whelan, Emergency Management	REQUESTED MEETING DATE: Wednesday, January 13, 2021
DEPARTMENT: BOCC/Fire District #1	REQUESTED MEETING: <input checked="" type="checkbox"/> STUDY SESSION
CONTACT INFORMATION: MWhelan@sheriffmiamicountyks.gov	PROJECT / REFERENCE NUMBER: JCFD#2 EMS response NE Miami County

STUDY AGENDA SUBJECT:
 EMS First Response by JCFD#2 into NE Miami County.

STUDY AGENDA SUBJECT BACKGROUND / DESCRIPTION:

Contract for ALS first response via ambulance expired on 12/31/2020 when Medic 81 was placed out of service. JCFD#2 is willing to provided ALS first response into the existing contract area when closer than a Miami County EMS unit. If agreement is reached on a contract then OPFD will honor the contact until it expires on 12/31/2022.

Both agencies are willing to provide the service on a per call basis. Still waiting for pricing from JCFD#2 and OPFD. Cost for vehicle response will be around \$140.00 per hour. Staff costs will be based on rank of employee.

REQUESTED ACTION / STAFF RECOMMENDATION:

Review proposed contact and approve form at this time. Formal approval after Miami County receives a firm number on costs. Estimate cost at \$250 - 300 per call.

BUDGET IMPACT:
 \$12,000 - \$15,000 per year.

BUDGET AUTHORITY: \$	REMAINING BUDGET ALLOCATION: \$	
FUND / LINE ITEM: ###-###-####	FUNDS BUDGETED: <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	CAPITAL PROJECT: <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO

Mark Whelan

January 6, 2021

SUBMITTER'S SIGNATURE:

DATE:

FISCAL REVIEW

Comments: _____

SIGNATURE: _____ DATE: _____

LEGAL REVIEW

Comments: _____

SIGNATURE: _____ DATE: _____

ADMINISTRATOR REVIEW

Comments: _____

SIGNATURE: _____ DATE: _____

COUNTY CLERK'S OFFICE USE

Commission Action Taken:

- Accepted Denied Postponed Acknowledged

Date Action Taken: _____

Required Follow-up Date: _____

Publication Required:

Submitted to Publication By: _____

- Yes No

NPG Account Number: _____

**AGREEMENT BETWEEN FIRE DISTRICT NO.2 OF JOHNSON COUNTY, KS
AND BOARD OF COUNTY COMMISSIONERS, MIAMI COUNTY KANSAS.**

THIS AGREEMENT made and entered into this _____ of _____, 2021 by and between **FIRE DISTRICT NO.2 OF JOHNSON COUNTY, KANSAS**, a fire district organized and existing under the provision of K.S.A. 19-3613 et seq., (hereinafter referred to as the “District”), and the **BOARD OF COUNTY COMMISSIONERS, MIAMI COUNTY, KANSAS**, existing under the laws of the State of Kansas (hereinafter referred to as the “County”).

WHEREAS, the District is engaged in providing emergency medical services (“EMS”) within the territory comprising of Johnson County Fire District No. 2, by contractual agreement within the territory comprising of Miami County Fire District No. 2, by contractual agreement with the City of Spring Hill, Kansas, and by contractual agreement with the City of Overland Park, Kansas; and

WHEREAS, the District maintains four (4) Fire Stations located to-wit: 20500 West 207 Street, Spring Hill, Kansas; 19065 Lackman Road, Olathe, Kansas; 19120 Metcalf Avenue, Stilwell, Kansas; and 18475 Mission Road, Stilwell, Kansas; and

WHEREAS, the District owns fire apparatus equipped for both BLS and ALS first response service in , operating out of and being dispatched from the above listed Fire Stations.

WHEREAS, K.S.A. 12-2908 authorizes a county to provide governmental services by contracting with another governmental entity, and K.S.A. 19-212 authorizes the Board of County Commissioners to contract for the protection and promotion of public health and welfare; and

WHEREAS, K.S.A. 65-6113(a) permits the Board of County Commissioners to contract with the District to provide First Response EMS within and without the boundaries of the County; and

WHEREAS, K.S.A. 65-6113(a) permits the Board of County Commissioners to contract with the District to provide first response EMS service within and without the boundaries of the County; and

WHEREAS, pursuant to K.S.A. 12-2908(c), this Agreement is not regarded as an Interlocal Agreement under the provisions of K.S.A. 12-2901, et seq. because it is for the performance by the District of governmental services, activities, or undertakings; and

WHEREAS, the purpose of this Agreement is to provide first response EMS service to the County; and

WHEREAS, each party to this Agreement is independently empowered to provide first response EMS service, said authorization being found at K.S.A. 65-6113.

NOW, THEREFORE, in consideration of the mutual covenants and promises contained in this agreement, the parties hereto enter into this Agreement on behalf of themselves and their successors, upon the following terms and conditions:

PURPOSE OF AGREEMENT

The parties hereto enter into this Agreement for the purpose of providing EMS first response services to the public in general, and for the District to provide such services in Miami County, Kansas, as more particularly described hereinafter.

For the period commencing February 1, 2021 and ending December 31, 2022, the District hereby agrees to provide first response EMS service to those areas of Miami County that are located outside the boundaries of Miami County Fire District No. 2 when the Emergency Communications Center determines that District EMS first responders are significantly closer than Miami County EMS ambulances. The District shall also provide first response EMS service within the boundaries of Miami County Fire District No. 2 pursuant to a separate contract with Miami County Fire District No. 2. Provided, however, this Agreement may be terminated by either party by giving written notice to the other party on or before May 1 of any year terminate the Agreement on December 31 of the year notice is given.

The EMS first response services to be provided by the District shall meet the requirements of EMS and ambulance services as defined in K.S.A. 65 -6112, et seq., as amended, and the applicable regulations of the Board of Emergency Medical Services (see Article 109, Kansas Administrative Regulations).

The first response EMS service to be provided by the District shall meet the requirements of EMS service as defined in K.S.A. 65 -6112, et seq., as amended, and the applicable regulations of the Board of Emergency Medical Services (see Article 109, Kansas Administrative Regulations).

The first response EMS service shall be of the type or class of service provided above described Basic Life Support ("BLS") service, with the capability of providing Advanced Life Support ("ALS") service, as set forth in K.A.R. Article 109. This District agrees to devote necessary personnel, vehicles, and equipment and material which it has or is assigned, to the performance of its obligations arising out of this Agreement for the term hereof.

Dispatch of District resources to a scene of call within or outside the District will be done by Johnson County, Kansas Emergency Management and Communications ("ECC:), who dispatches Fire and EMS units in Johnson County including Miami County Fire District #2 and EMS for Miami County.

Priority of dispatching EMS units to scene of a call, whether within or outside the District's territory, will be based upon the closest EMS unit being dispatched to the scene of the call, whether that be Miami County or the District.

Service boundaries as follows. Southside of W 215th St to W 231st St including both sides of the road and adjoining cul-de-sacs. Westside of State Line Rd to Antioch Rd.

District units will be dispatched when available on C1C and C1 events (including injury accidents and associated rescue events) when closer than the closest available Miami County EMS resource. Code 2 and Code 3 events will not require the response of District units when Miami County resources are available within a reasonable amount of time.

PERSONNEL

It is understood and agreed between the parties that personnel utilized by the District for providing first response EMS service shall be full-time or part-time employees or volunteers of the District.

The District shall provide, among other things, personnel, administration and payroll services, workmen's compensation insurance and any retirement plan contributions, and Firemen's Relief Association Benefits for all employees and volunteers providing services as required herein during the term of this Agreement. In addition, the District shall provide all personnel utilized in providing EMS and ambulance services with such emergency medical training as it deems necessary.

NONDISCRIMINATION

The District agrees it will observe the provisions of the Kansas Act Against Discrimination and shall not discriminate against any person in the performance of work under the present Agreement because of race, religion, color, sex, disability, national origin or ancestry.

ADMINISTRATION

This Agreement and the providing of first response EMS service to County shall be administered by the District. Supervision of EMS services and personnel shall be under the direction of the District's Director of EMS Services.

PAYMENT

In consideration of the District providing first response EMS and ambulance services to the County, the County agrees to pay the District the following amount per call:

Type I Engine \$140 per hour. (FEMA code 8681).

Firefighter/Medic

FAO

Captain

Costs will be calculated from time of the incident until the unit clears from the incident scene. Time will be billed in 15-minute increments. 00-07 minutes revert to the previous increment and 08-15 will be carried forward to the next increment for billing purposes.

MANNER OF PAYMENTS

District will bill on a monthly basis to the County showing incident location, times, equipment and staff assigned. Payment by the County to the District will be due 30 days after billing is sent.

TERMINATION

In the event payment is not timely made by the County of the amounts required herein, then written notice shall be sent by the District requesting curement of the default and that payment be made within thirty (30) days of receiving said written notice. Should the County thereafter fail to make timely payment as required, the District may, at its option, exercise its rights, including, but not limited to, terminating this Agreement by giving written notice of same to the County.

INSURANCE

District shall maintain liability insurance with at least the limits of protection and conditions as follows:

General and Indemnity Liability:

Form:	General and Indemnity
Liability	
Limits of Protection:	\$1,000,000 Combined Single Limits
Conditions Included:	Premises and Operations Broad Form Contractual Independent Contractors Broad Form Property Damage Personal Injury Products/Completed Operations

Automobile:

Form: Comprehensive
Automobiles Covered: Any Auto
Limits of Protection \$1,000,000 Combined Single Limits

Workers Compensation:

Coverage: Statutory
Employer's Liability:
Bodily Injury by Accident \$100,000 each accident
Bodily Injury by Disease Limit \$500,000 policy limit
Bodily Injury by Disease \$100,000 each employee
Conditions: All States Coverage
Voluntary Compensation

The insurance carrier providing the above coverage must show that it:

Is licensed to do business in the State of Kansas;

Carries a Best's policyholder rating of A or better; and

Carries at least a Class X financial rating, or is a company or companies mutually agreed upon by tire parties.

The County, its officers, commissioners, agents and employees shall be named as additional insureds on the automobile and general liability and indemnity policies and as a Loss Payee to the extent of its interest on any automobile physical damage, collision or property policy obtained to meet the above requirements. A Certificate of Insurance evidencing such coverages shall be provided to County upon written request.

INDEMNIFICATION

For the purposes of this agreement, District hereby agrees to indemnify and hold harmless County, its employees and representatives, from any and all loss to the extent said loss is caused as a result of the negligence of District, its employees, representatives or others for whom the District is legally liable (including reasonable attorney fees and costs of defense). District's obligation hereunder shall not include amounts attributable to the fault or negligence of County, its employees, representatives or anyone for whom County is legally responsible. Neither District nor County shall be required under this Agreement to indemnify the other or any third party for the other's own negligence. In the case of any claims against County, its employees or representatives indemnified under this agreement, by an employee of District, the indemnification obligation contained in this contract shall exclude losses to the extent caused by the negligence or willful misconduct of the County, but shall not be limited by any limitation on amount or type of damages, compensation or benefits payable by or for the District or its employees under Worker's Compensation Acts, Disability Benefit Acts, or other employee benefit acts. The District shall have the right to the extent permitted by law, to have and assert the County's defenses and immunities as provided in the Kansas Tort Claims Act for the benefit of the District. The County shall have the right to the extent permitted by law, to have and assert the District's defenses and immunities as provided in the Kansas Tort Claims Act for the benefit of the County.

FACILITIES

The District agrees to provide for the operation and maintenance of facilities used in housing of its equipment.

ACQUIRING OR DISPOSING OF PROPERTY

It is understood and agreed by the parties that in the event it becomes necessary for the District to acquire any personal property in order to carry out its duties and responsibilities under this Agreement, then such property will be purchased by the District at its expense, and at the termination of this Agreement, either for cause or failure to extend, such property shall be considered the property of the District. The parties hereto further state that at the time of entering into this Agreement no property, either real or personal, was owned, acquired or held jointly by the parties hereto for their use under this Agreement.

POLICY AND PROCEDURE

The parties hereto agree the District's Fire Chief shall establish, and the District shall approve, such operational protocols as deemed necessary to ensure the efficient first response EMS services under this Agreement.

DATA

The District agrees to furnish the County monthly activity reports including, but not limited to, number, type and location of responses provided hereunder.

NOTICES

Any notices, demands or requests required by this Agreement shall be sent by the parties hereto, unless otherwise specifically provided herein, by U.S. mail, postage prepaid, addressed to:

Chairman

Board of County Commissioner

Administration Building

201 S. Pearl, Suite 200

Paola, Kansas 66071

Chairman

Fire District No. 2 of Johnson County, Kansas

Stilwell Station

19120 Metcalf

Stilwell, Kansas 66085

EXTENSIONS

The parties to this Agreement, at their option, may extend this Agreement for an additional period of time; however, all such extensions or modifications to this Agreement must first be reduced to writing and signed by all parties hereto. In the event the parties to this Agreement desire to extend the term for an additional period, it is understood and agreed between the parties that they will endeavor to begin extension negotiations on or before May 1 of year- the Agreement is to expire and shall endeavor to conclude such negotiations prior to August 15 of that same year.

SEVERABILITY

If any clause or provision of this Agreement is illegal, invalid or unenforceable under the present or future laws effective during the term of this Agreement, then and in that event, it is the intention of the parties hereto that the remainder of this Agreement shall not be affected thereby and it is also the intention of the parties to this Agreement that in lieu of each clause or provision of this Agreement that is illegal, invalid or unenforceable, there will be added as a part of this Agreement a clause or provision as similar in terms to such illegal, invalid or unenforceable clause or provision as may be possible and be legal, valid and enforceable.

NON-ASSIGNABILITY

This Agreement shall not be assignable by either party without the written consent of the other party. However, it is understood that the City of Overland Park Fire Department will be taking over portions of Johnson County Fire District 2 prior to the end of this contract and will honor said contract until it expires.

LAWS

This Agreement shall be constructed under and in accordance with the laws of the State of Kansas.

TITLES DISREGARDED

The titles of the several sections, subsections and paragraphs set forth in this Agreement are inserted for convenience of reference only and they shall be disregarded in constructing or interpreting any of the provisions of this Agreement.

EXECUTION

The parties hereto shall cause this Agreement to be executed in duplicate originals. Thereafter, the District's Attorney may cause this Agreement to be filed with the Department of Records and Tax Administration in Johnson County and the Register of Deeds of Miami County, Kansas, and with the Secretary of State of the State of Kansas. Each party hereto shall receive a duly executed duplicate original of this Agreement for their official records.

By: _____

By: _____

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be signed by their duly authorized representatives designated below.

BOARD OF COUNTY COMMISSIONERS
MIAMI COUNTY , KANSAS

FIRE DISTRICT NO.2 OF JOHNSON
COUNTY

County Clerk

Secretary

Name	Alm_date	Alm_time	Inci_type	Descript	Zone	TYPE
17-0040132	1/4/2017	7:16:11 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-0450033	2/14/2017	7:08:51 AM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-0480205	2/17/2017	10:43:51 PM	322	Motor vehicle accident with injuries	MICO	E
17-0680085	3/9/2017	12:39:17 PM	622	No Incident found on arrival at dispatch address	MICO	F
17-0700113	3/11/2017	7:57:37 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-0710121	3/12/2017	7:40:51 PM	445	Arcing, shorted electrical equipment	MICO	F
17-0780169	3/19/2017	8:26:36 PM	111	Building fire	MAMICO	F
17-0820001	3/23/2017	12:05:38 AM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-0820114	3/23/2017	3:00:21 PM	143	Grass fire	MAMICO	F
17-0930168	4/3/2017	9:05:13 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-1020122	4/12/2017	4:50:48 PM	324	Motor Vehicle Accident with no injuries	MICO	E
17-1280038	5/8/2017	8:52:33 AM	138	Off-road vehicle or heavy equipment fire	MAMICO	F
17-1330022	5/13/2017	6:54:02 AM	381	Rescue or EMS standby	MICO	E
17-1330069	5/13/2017	11:46:47 AM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-1340071	5/14/2017	11:29:22 AM	324	Motor Vehicle Accident with no injuries	MICO	E
17-1350167	5/15/2017	7:10:50 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-1590149	6/8/2017	6:22:54 PM	542	Animal rescue	JCFD2	F
17-1610175	6/10/2017	9:02:25 PM	322	Motor vehicle accident with injuries	MICO	E
17-1620105	6/11/2017	4:49:53 PM	322	Motor vehicle accident with injuries	MICO	E
17-1920079	7/11/2017	12:08:20 PM	322	Motor vehicle accident with injuries	MICO	E
17-2310096	8/19/2017	1:58:40 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-2630183	9/20/2017	9:33:32 PM	322	Motor vehicle accident with injuries	MICO	E
17-2840140	10/11/2017	4:17:47 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-2980141	10/25/2017	6:38:41 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-3100155	11/6/2017	6:03:17 PM	112	Fires in structure other than in a building	MAMICO	F
17-3130191	11/9/2017	11:37:44 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-3210166	11/17/2017	7:28:16 PM	321	EMS call, excluding vehicle accident with injury	JCFD2	E
17-3260102	11/22/2017	4:36:33 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
17-3500013	12/16/2017	4:54:47 AM	6111	EMS Call Dispatched & cancelled en route	MAMICO	E
17-3620240	12/28/2017	10:47:24 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-0090091	1/9/2018	12:11:51 PM	6111	EMS Call Dispatched & cancelled en route	MICO	E
18-0150168	1/15/2018	7:59:49 PM	322	Motor vehicle accident with injuries	MICO	E
18-0220115	1/22/2018	3:23:24 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-0410028	2/10/2018	5:16:13 AM	322	Motor vehicle accident with injuries	MICO	E
18-0620052	3/3/2018	10:32:34 AM	321	EMS call, excluding vehicle accident with injury	MICO	E

18-0730066	3/14/2018	10:59:57 AM	112	Fires in structure other than in a building	MAMICO	F
18-0790052	3/20/2018	10:23:42 AM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-0920152	4/2/2018	7:16:22 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-1050005	4/15/2018	1:11:16 AM	111	Building fire	MAMICO	F
18-1250083	5/5/2018	3:03:37 PM	322	Motor vehicle accident with injuries	MICO	E
18-1320028	5/12/2018	6:45:37 AM	381	Rescue or EMS standby	MICO	E
18-1320052	5/12/2018	10:53:08 AM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-1330075	5/13/2018	11:14:09 AM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-1460131	5/26/2018	7:44:05 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-2150188	8/3/2018	6:13:24 PM	381	Rescue or EMS standby	MICO	E
18-2230001	8/11/2018	12:20:24 AM	6111	EMS Call Dispatched & cancelled en route	MICO	E
18-2340161	8/22/2018	7:40:03 PM	324	Motor Vehicle Accident with no injuries	MICO	E
18-2430124	8/31/2018	5:57:39 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-2680057	9/25/2018	9:28:27 AM	554	Assist invalid	MAMICO	F
18-2710009	9/28/2018	1:58:45 AM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-3150021	11/11/2018	3:49:38 AM	322	Motor vehicle accident with injuries	MICO	E
18-3350030	12/1/2018	3:35:11 AM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-3460094	12/12/2018	12:04:46 PM	321	EMS call, excluding vehicle accident with injury	MICO	E
18-3530146	12/19/2018	6:37:38 PM	622	No Incident found on arrival at dispatch address	MICO	F
19-0030060	1/3/2019	10:57:15 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-0130024	1/13/2019	3:14:58 AM	324	Motor Vehicle Accident with no injuries	NE-MICO	E
19-0780007	3/19/2019	2:10:22 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-0880068	3/29/2019	1:00:41 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-0970111	4/7/2019	5:28:23 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-0980202	4/8/2019	10:04:33 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-1170101	4/27/2019	1:45:47 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-1170134	4/27/2019	6:28:11 PM	322	Motor vehicle accident with injuries	NE-MICO	E
19-1310032	5/11/2019	6:52:13 AM	381	Rescue or EMS standby	NE-MICO	E
19-1330076	5/13/2019	11:44:13 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-1480200	5/28/2019	9:33:12 PM	322	Motor vehicle accident with injuries	NE-MICO	E
19-1480204	5/28/2019	10:44:24 PM	311	Medical assist, assist EMS crew	NE-MICO	E
19-1500090	5/30/2019	12:55:54 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-1500134	5/30/2019	4:12:34 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-1770069	6/26/2019	12:55:47 PM	6111	EMS Call Dispatched & cancelled en route	NE-MICO	E
19-1920110	7/11/2019	1:42:01 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-2070148	7/26/2019	5:03:42 PM	324	Motor Vehicle Accident with no injuries	NE-MICO	E

19-2380060	8/26/2019	11:10:06 AM	324	Motor Vehicle Accident with no injuries	NE-MICO	E
19-2380189	8/26/2019	8:29:47 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-2430141	8/31/2019	8:50:16 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-2730128	9/30/2019	2:41:55 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-2870019	10/14/2019	5:50:54 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-2910162	10/18/2019	6:08:05 PM	622	No Incident found on arrival at dispatch address	NE-MICO	F
19-3110125	11/7/2019	4:53:54 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-3180052	11/14/2019	8:37:59 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
19-3190033	11/15/2019	8:03:21 AM	554	Assist invalid	NE-MICO	F
19-3460020	12/12/2019	6:09:39 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-0040122	1/4/2020	4:42:38 PM	143	Grass fire	MAMICO	F
20-0380089	2/7/2020	12:20:24 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-0400120	2/9/2020	5:30:43 PM	6111	EMS Call Dispatched & cancelled en route	NE-MICO	E
20-0530139	2/22/2020	7:12:57 PM	611	Dispatched & cancelled en route	MAMICO	F
20-0800062	3/20/2020	10:25:48 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-0830033	3/23/2020	6:14:19 AM	6111	EMS Call Dispatched & cancelled en route	NE-MICO	E
20-0970023	4/6/2020	7:19:22 AM	323	Motor vehicle/pedestrian accident (MV Ped)	NE-MICO	E
20-1050085	4/14/2020	2:30:39 PM	6111	EMS Call Dispatched & cancelled en route	MICO	E
20-1090038	4/18/2020	9:56:16 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-1090128	4/18/2020	8:41:47 PM	322	Motor vehicle accident with injuries	NE-MICO	E
20-1140018	4/23/2020	6:07:28 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-1180133	4/27/2020	6:00:40 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-1180171	4/27/2020	10:03:02 PM	324	Motor Vehicle Accident with no injuries	NE-MICO	E
20-1380035	5/17/2020	7:41:00 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-1500112	5/29/2020	4:17:48 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-1560093	6/4/2020	12:15:06 PM	622	No Incident found on arrival at dispatch address	NE-MICO	F
20-1570193	6/5/2020	7:51:06 PM	324	Motor Vehicle Accident with no injuries	NE-MICO	E
20-1710049	6/19/2020	9:51:50 AM	322	Motor vehicle accident with injuries	NE-MICO	E
20-1950107	7/13/2020	2:47:45 PM	611	Dispatched & cancelled en route	MAMICO	F
20-2050089	7/23/2020	1:40:14 PM	571	Cover assignment, standby, moveup	MAMICO	F
20-2130122	7/31/2020	4:48:35 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-2560065	9/12/2020	12:15:22 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-2640102	9/20/2020	3:14:19 PM	554	Assist invalid	NE-MICO	F
20-2740080	9/30/2020	11:56:54 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-2810078	10/7/2020	11:53:13 AM	554	Assist invalid	NE-MICO	F
20-2980111	10/24/2020	3:12:10 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E

20-3020065	10/28/2020	11:26:16 AM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-3100159	11/5/2020	5:26:44 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E
20-3180142	11/13/2020	5:34:10 PM	551	Assist police or other governmental agency	NE-MICO	F
20-3220208	11/17/2020	10:10:25 PM	321	EMS call, excluding vehicle accident with injury	NE-MICO	E

RESOLUTION NO. R21-01-__

A RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS OF MIAMI COUNTY, KANSAS INSTRUCTING THE MIAMI COUNTY PUBLIC BUILDING COMMISSION TO SEEK THE MANDATORY TENDER AND CONVERSION OF CERTAIN MIAMI COUNTY PUBLIC BUILDING COMMISSION CONVERTIBLE REFUNDING REVENUE BONDS, SERIES 2020A.

WHEREAS, the Miami County Building Commission (the "Commission") has previously issued its Convertible Refunding Revenue Bonds, Series 2020A (the "2020A Bonds"), in the original principal amount of \$3,660,000 for the purpose of advance refunding the Commission's Lease Revenue Bonds, Series 2014 maturing September 1, 2033 through September 1, 2039 (the "Refunded 2014 Bonds"), which were issued to acquire, construct, furnish and equip a jail facility (the "Project") for use in the public pursuits of Miami County, Kansas (the "County"); and

WHEREAS, the Project is currently leased to the County; and

WHEREAS, the governing body of the County finds that in order to achieve interest cost savings, it is desirable to direct the Commission to provide for the mandatory tender of the 2020A Bond currently bearing interest at the 2020A Bond Taxable Rate and the exchange of such Bond for a Converted 2020A Bonds bearing interest at the 2020A Bond Tax-Exempt Rate, all as provided in Section 2.2A of Resolution No. PBC-R20-01-001 of the Commission passed and approved on January 15, 2020 (the "Bond Resolution"); and

WHEREAS, terms used in this Resolution but not defined here shall have the meanings given them in the Bond Resolution.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI COUNTY, KANSAS

Section 1. Instructions to Provide for Mandatory Tender and Conversion of Series 2020A Bonds of the Commission. The County, as tenant under that Lease between the County and the Commission, as defined and described in the Bond Resolution, instructs the Commission to send notice to the Owners of the Series 2020A Bond bearing interest at the 2020A Bond Taxable Rate, to tender the 2020A Bond and exchange it for a Converted 2020A Bond bearing interest at the 2020A Bond Tax Exempt Rate, on March 1, 2021, all as provided in Section 2.2A of the Bond Resolution.

Section 2. Effective Date. This Resolution shall take effect and be in full force from and after its adoption and approval by the Board of County Commissioners.

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ADOPTED AND APPROVED by the Board of County Commissioners of Miami County, Kansas on January 13, 2021.

MIAMI COUNTY, KANSAS

[Seal]

By _____
Bonnie "Rob" Roberts, Chairman

By _____
Danny Gallagher, Chairman Pro-tem

By _____
Phillip L. Dixon, Commissioner

By _____
George Pretz, Commissioner

By _____
Tyler Vaughan, Commissioner

ATTEST:

By _____
Janet White, County Clerk

EXCERPT OF MINUTES

The Board of County Commissioners of Miami County, Kansas, met in regular session at the usual meeting place in the County on January 13, 2021, at 9:00 a.m. Chairman Bonnie “Rob” Roberts presided, and the following members of the governing body were present:

The following members were absent:

A Resolution was presented entitled:

A RESOLUTION OF THE BOARD OF COUNTY COMMISSIONERS OF MIAMI COUNTY, KANSAS INSTRUCTING THE MIAMI COUNTY PUBLIC BUILDING COMMISSION TO SEEK THE MANDATORY TENDER AND CONVERSION OF CERTAIN MIAMI COUNTY PUBLIC BUILDING COMMISSION CONVERTIBLE REFUNDING REVENUE BONDS, SERIES 2020A.

The Resolution was considered and discussed, and upon the motion of Commissioner _____, seconded by Commissioner _____, the Resolution was adopted by a majority vote of the governing body, and was assigned No. R21-01-_____.

COUNTY CLERK'S
CERTIFICATION OF EXCERPT OF MINUTES

I certify that the foregoing is a true and correct Excerpt of Minutes of a meeting of the governing body of Miami County, Kansas held on January 13, 2021.

[seal]

By _____
Janet White, County Clerk