

BOARD OF COUNTY COMMISSIONERS STUDY SESSION AGENDA

Wednesday, March 10, 2021 | 10:30 a.m.



-
1. General Discussion.
 2. Discuss with Frank Burrow the purchase of a 2021 Expedition and lighting package, replacing a 2010 Ford Expedition for EMS.
 3. Receive monthly economic development report from Janet McRae.
 4. Discuss merging Fire District business with BOCC business regular board meetings.

MIAMI COUNTY

STAFF REQUEST FOR COMMISSION ACTION

SUBMITTED BY: Frank Burrow	REQUESTED MEETING DATE: 03/10/2021
DEPARTMENT: EMS	REQUESTED MEETING: <input checked="" type="checkbox"/> STUDY SESSION <input checked="" type="checkbox"/> REGULAR MEETING
CONTACT INFORMATION: fburrow@miamicountyks.org 913-548-9325	PROJECT / REFERENCE NUMBER:

AGENDA SUBJECT:
Requesting the approval to purchase a 2021 Expedition and Lighting package to replace a 2010 Ford Expedition with 190,000 miles. This unit will be placed in front line response with the on duty Battalion Chief.

AGENDA SUBJECT BACKGROUND / DESCRIPTION:
Previous discussion was to change from the F250 to the Expedition for this response vehicle. Received a quote from Louisburg Ford for a 2021 XLT Expedition 4x4 with trailer tow package and skid plates (\$45,535). As previously we will transfer the command/patient secured cabinet to this vehicle. Lighting package (\$9060 from 3701 Equipment Line item) will be done by 911 Custom, as they have done the past vehicles. Total project cost \$54,595,

REQUESTED ACTION / STAFF RECOMMENDATION:
Approve release of funds for this project.

BUDGET IMPACT:
\$45,535 from 3709 Capital outlay Vehicles, \$9060 from 3701 Capital Outlay Equipment Total \$54,595

BUDGET AVAILABLE FOR THIS ITEM: \$54,595	BUDGET REMAINING FOR THIS ITEM: \$0	
FUND / LINE ITEM TO BE CHARGED: 100-307-3709 (\$45,535) 100-307-3701 (\$9060)	ITEM BUDGETED?: <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	CAPITAL PROJECT?: <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO

Frank Burrow

SUBMITTER'S SIGNATURE:

03/04/2021

DATE:

FISCAL REVIEW

Steve Lyman
SIGNATURE:

3/4/2021
DATE:

Comments:

LEGAL REVIEW

SIGNATURE:

DATE:

Comments:

ADMINISTRATOR REVIEW

Steve Kell
SIGNATURE:

3-4-21
DATE:

Comments:

COUNTY CLERK'S OFFICE USE

Commission Action Taken:

- Accepted
- Denied
- Postponed
- Acknowledged

Date Action Taken:

Required Follow-up Date:

Publication Required:

Submitted to Publication By:

- Yes
- No

NPG Account Number:

Mail Distribution Required:

Mailed By:

- Yes
- No

Estimate



911 Custom

6970 W 152nd Ter
Overland Park, KS 66223
Phone: 913-390-8540
Email: sales@911custom.com

Order #	Date
41816	03/03/2021

Bill To:
Miami County EMS - KS Miami County EMS Purchasing 32765 Clover Road Paola, KS 66071-4781

Ship To:
Miami County EMS - KS Miami County EMS Purchasing 32765 Clover Road Paola, KS 66071-4781

Sales Rep	Payment Terms	Carrier	PO#
Kevin	Net 30	UPS	2021 EXPEDITION

Item #	Type	Number	Description	Unit Price	Qty Ordered	Total Price
1	Kit	W-Liberty 2 Package	Liberty 2 Duo Lightbar Package	\$2,100.00	1.00 ea	\$ 2,100.00
2	Sale	W-LIBERTY2DUO48JTA	48" Liberty II Duo Lightbar with Traffic Advisor - Red Blue	\$0.00	1.00 ea	\$ 0.00
3	Sale	No Mounting Strap Kit	No Mounting Strap Kit	\$0.00	1.00 ea	\$ 0.00
4	Sale	W-CCSRNT5	CARBIDE SIREN W/CANPORT & T/A	\$0.00	1.00 ea	\$ 0.00
5	Sale	W-SA315P	SA315P SPEAKER	\$0.00	1.00 ea	\$ 0.00
6	Sale	W-SAK1	Heavy-Duty Universal "L" Mounting Bracket - SA315P	\$0.00	1.00 ea	\$ 0.00
7	Sale	W-CCSRN4DA	WC EXTERNAL AMPLIFIER	\$176.41	1.00 ea	\$ 176.41
8	Sale	W-SAK1	Heavy-Duty Universal "L" Mounting Bracket - SA315P	\$15.00	1.00 ea	\$ 15.00
9	Sale	W-SA315P	SA315P SPEAKER	\$170.00	1.00 ea	\$ 170.00
10	Sale	W-IONR	ION LIGHT RED FRONT GRILL	\$82.60	2.00 ea	\$ 165.20
11	Sale	W-IONB	ION LIGHT BLUE FRONT GRILL	\$82.60	2.00 ea	\$ 165.20
12	Sale	W-TLIR	ION T-SERIES LINEAR LT RED LOWER FOG	\$79.65	1.00 ea	\$ 79.65
13	Sale	W-TLIB	ION T-SERIES LINEAR LT BLUE LOWER FOG	\$79.65	1.00 ea	\$ 79.65
14	Sale	W-AVC21RB	DUAL AVENGER II SOLO BLU/RED	\$210.04	2.00 ea	\$ 420.08
15	Sale	W-TAD8RRRRBBBB	8-LT DOMINATOR T/A W/END WARN REAR WARNING / TRAFFIC ADVISOR	\$417.72	1.00 ea	\$ 417.72
16	Sale	W-DBKT4	DOMINATOR ANGLE MOUNT BRACKET	\$14.16	1.00 ea	\$ 14.16
17	Sale	Labor - Installation	911 Custom - Installation Services	\$2,295.00	1.00 hr	\$ 2,295.00
18	Sale	MP-WIREPACK	Wiring Pack for Installations	\$100.00	1.00 ea	\$ 100.00
19	Sale	W-PSR01FCR	STRIP-LITE+ FLASHER RED/CLR REAR BUMPER	\$77.88	1.00 ea	\$ 77.88
20	Sale	W-PSB01FCR	STRIP-LITE+ FLASHER BLU/CLR REAR BUMPER	\$77.88	1.00 ea	\$ 77.88

Estimate



911 Custom

6970 W 152nd Ter
 Overland Park, KS 66223
 Phone: 913-390-8540
 Email: sales@911custom.com

Order #	Date
41816	03/03/2021

Item #	Type	Number	Description	Unit Price	Qty Ordered	Total Price
21	Sale	W-MPBB	MICRO PIONEER BAIL MT 12V BLK FRONT BUMPER	\$239.00	2.00 ea	\$ 478.00
22	Sale	W-PFLASH	PIONEER LED FLASHER 4 OUTLET	\$65.49	1.00 ea	\$ 65.49
23	Sale	S-BK0534EPD18	PB400 VS Bumper, Full Bumper, Aluminum Ford Expedition 18-19	\$344.31	1.00 ea	\$ 344.31
24	Sale	S-HK0809EPD18	PB8 Headlight Guard, Steel, Double Loop Ford Expedition 18-19	\$254.61	1.00 ea	\$ 254.61
25	Shipping	Shipping and Handling	Shipping and Handling	\$189.00	1.00 ea	\$ 189.00
26	Sale	W-TCRHD5	TRACER DUO 5-LAMP HOUSING	\$650.00	2.00 ea	\$ 1,300.00
27	Sale	W-TCRLBKT	TRACER "L" BRACKET MTG KIT	\$6.20	12.00 ea	\$ 74.34

Subtotal:	\$9,059.58
Sales Tax:	\$0.00
Total:	\$9,059.58
Paid:	\$0.00
Balance Due:	\$9,059.58

Approval: _____ Date: _____

Memo

To: Shane Krull, county administrator, and
Miami County Commissioners

From: Janet McRae, director of economic development

Date: March 2, 2021

Subject: February Monthly Report



Janet McRae
Economic Development
Director

At the commissioners' request, a monthly report has been compiled to provide an overview of the department's activities in relationship to the adopted strategic plan.

February Monthly Report

The attached monthly report provides a summary of the department's activities.

Monthly Highlights

Feb. 28, 2021

Economic Development

Vision Statement: Miami County is a diverse, resilient and growing region of the greater Kansas City metro area with unique and united communities that offer equal economic opportunity to its communities and residents.

Alignment/Regionalism

Roles and Responsibilities

- Share and confirm the developed vision and goals with community members and stakeholders and update them regularly on the progress of the strategic plan.
- Determine roles of each partner organization in implementation of the economic development strategic plan.
- Ensure that policies promote and facilitate activities that achieve the shared regional vision for economic sustainability, growth and development.
- Establish a clear communication protocol for prospects and businesses.

Collaboration and Partnership

- Strengthen relationships with existing industry base and build relationships with its major suppliers.
- Maintain and deepen existing partnerships to enhance and cultivate further collaboration.

Month's Activities

- Staff met with businesses and the city representatives to discuss proposals.
- Staff assisted communities regarding utility rate concerns.
- Staff assisted a local business with the final phases of implementing their KDOC grant.
- Staff met with the Secretary of Wildlife, Parks and Tourism staff members regarding available data.
- Staff participated in meetings involving the Kansas Economic Development Alliance and MARC.
- Staff complete the CDBG closeout. As a result of the documentation provided by the county, the cities of Louisburg and Osawatomie will not need to complete the formal process.
- Staff participated in the county's comprehensive planning meetings.
- Staff participated in a curriculum review committee for Paola High School teachers.
- Staff participated in the quarterly meeting of the Governor's Council on Tourism.

Readiness

Product Readiness

- Create and maintain an inventory of all sites and buildings available, working with relevant stakeholders to ensure information is up to date.
- Prioritize sites and buildings based on priority projects and best business case.
- Understand and develop the product pipeline.
- Identify and develop key assets needed for targeted industries.

Talent Readiness

- Facilitate coordination between the supply and demand sides of talent and determine how to address gaps.
- Educate students, parents and guidance counselors on the opportunities available at companies in Miami County.

Community Readiness

- Support and facilitate place-making efforts within the communities of Miami County.
- Determine the feasibility of developing new quality of life amenities within Miami County.
- Work with the communities and other partners to identify and define current housing stock, as well as determine future housing needs.

Innovation Readiness

- Identify and define current resources available for start-ups, starting with those already identified in the E-Community application process, and address any gaps.
- Cultivate the innovation economy within Miami County.

Month's Activities

- Staff completed the final two days of a four-day course on entrepreneurship taught by the International Economic Development Council. Staff is a member of the pilot program, so registration fees were waived.
- Via the E-Community, Miami County will be able to nominate one business to take part in the nationally recognized Economic Gardening program. Nominations are expected to be accepted in March.
- Staff continues to provide relevant information to each school district's career tech instructors.
- Staff has reviewed potential virtual site options with communities. One consultant has been identified. They are a part of the Evergy program. As a result, Evergy would contribute \$10,000 toward completing a virtual site analysis.
- Staff participated in a meeting with Louisburg City Council regarding housing programs.
- Final plans were made for the tourism networking event. It will be conducted virtually. About 20 sites are expected to be represented.

Marketing/Differentiation

Advocacy

- Promote a unified message that communicates the positive economic and community development news in the region.
- Advocate at a state and national level for the interests of Miami County.

Marketing and Messaging

- Review all existing marketing tools, including website, print, and digital marketing collaterals, and revise them, as needed, to ensure messaging and positioning resonates with Miami County's target audiences.
- Research, plan, and execute relationship marketing strategies with decision makers.
- Identify companies for recruitment within the recommended target industries.

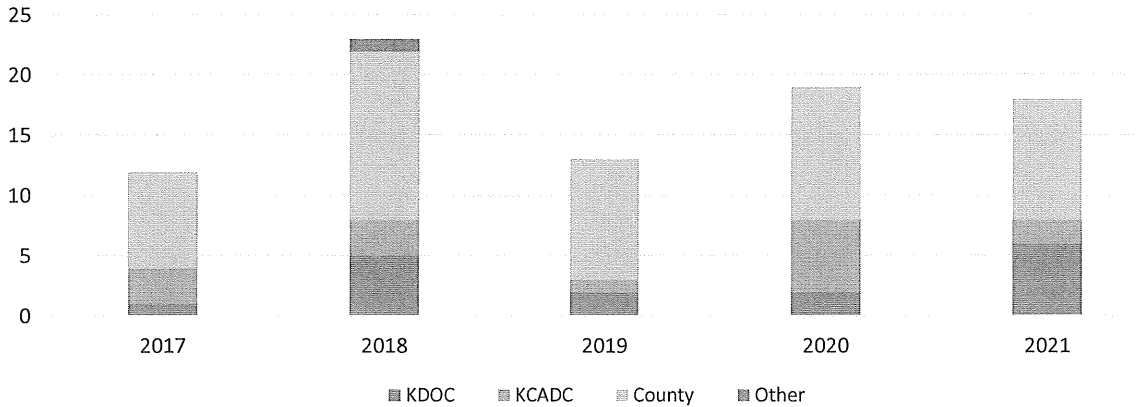
Month's Activities

- A year-end summary report is expected to be complete in early March.
- The quarterly update to the Economic Climate report is underway. The guide is being updated to reflect recently adopted community color palettes.
- Business innovation spotlights and community partner highlights continue.
- Information about the E-Community loan program was provided to regional loan officers to remind them of the program. Marketing information has also been shared on social media.
- Staff participated in KEDA's legislative day and virtually attended chamber of commerce legislative coffees.

Project Summary

Lead Source

Feb. 28, 2021 Year-to-Year Comparison

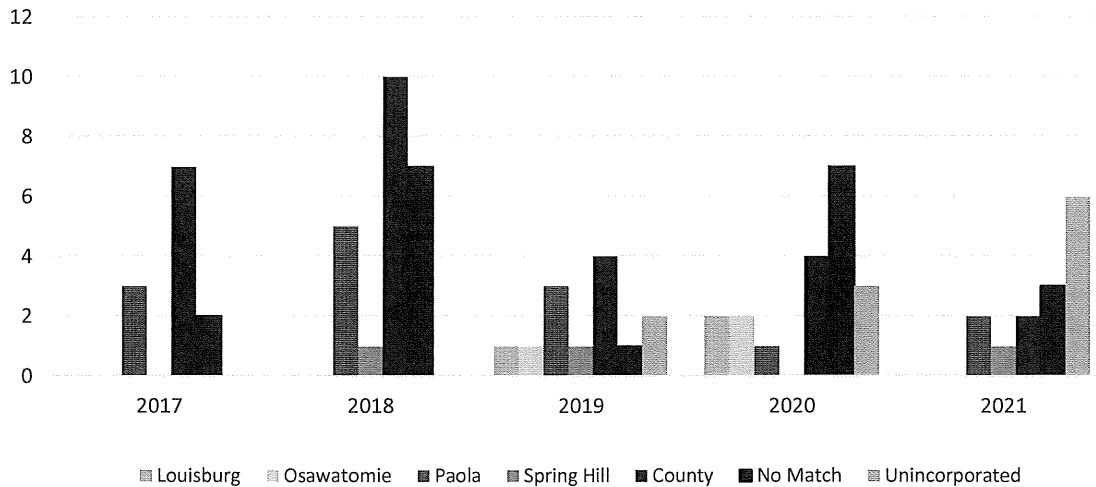


Lead Source

The Kansas Department of Commerce and Kansas City Area Development Council are the primary outside sources of leads. The Other category includes real estate agents, news articles, etc.

Potential Location

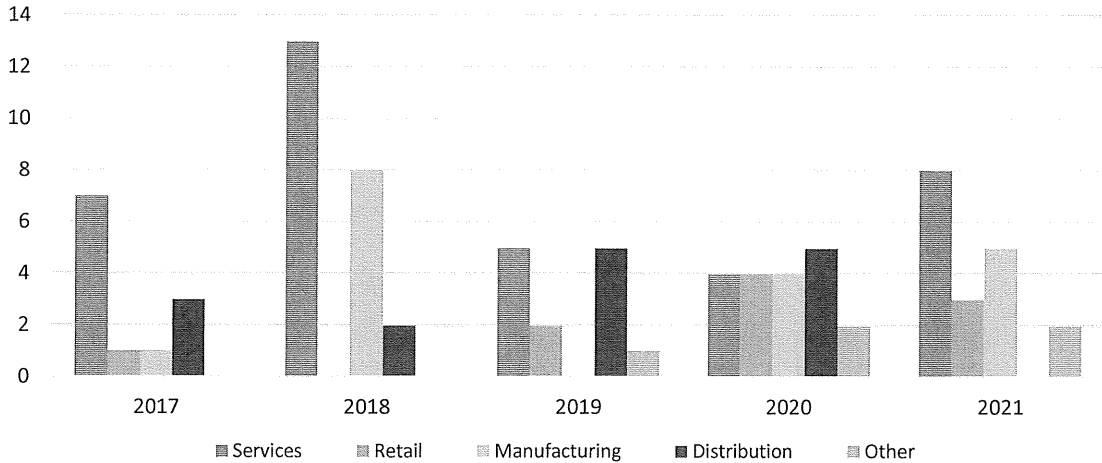
Feb. 28, 2021 Year-to-Year Comparison



Potential Location

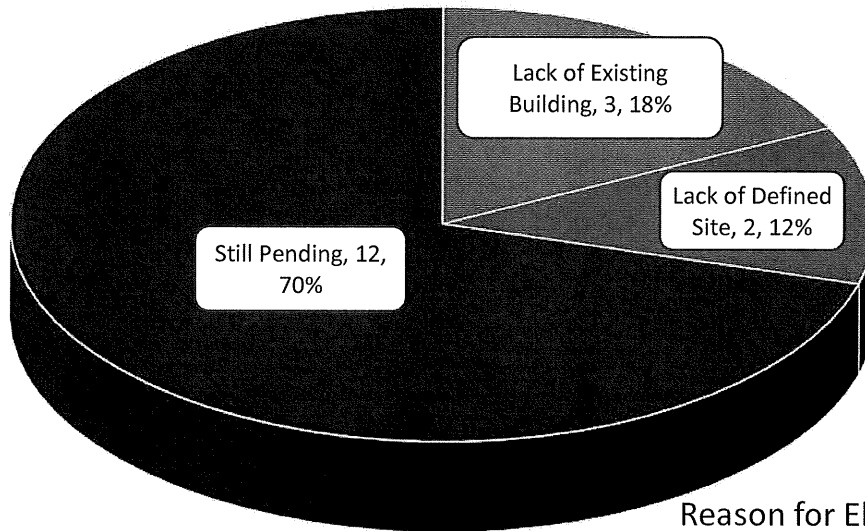
Some projects have a natural fit based on the requested site or building. Others are designated by the prospect. For community specific projects, staff works with that prospective business until all options have been pursued; other options within the county are then considered. Prior to 2019, projects designated as "County" are ones without a location preference or ones preferring a location within the unincorporated area.

Project Type
Feb. 28, 2021 Year-to-Year Comparison



Project Type

Projects generally fit into four categories: services, retail, manufacturing, and distribution. The “Other” category includes nonprofit and similar projects.



Reason for Elimination
Feb. 28, 2021

Reason for Elimination

Based on a project’s requirements the region may not have a suitable match. Completed projects are ones that selected a location within the county and opened operations. Projects that are still pending have not concluded their search.

2020 Comparison:

Lack of						
Existing Building	Prepared Site	Building or Site	Financing	Proximity to Market	Business Opened	Still Pending
26, 23%	6, 10%	6, 5%	7, 6%	15, 14%	21, 19%	25, 23%

Project Leads

Project No.	Date	Lead Source	Status	Area	Industry Type	Existing Building	Build to Suit	Request	Action Taken
Project Echo	2/2/2021	KCADC	Still Pending	County	Service			The Kansas City market is one of three finalists for this tech support, research and consulting operation.	KCADC is conducting employer interviews with the prospect.
Project XLR8	2/5/2021	KDOC	Lack of Site or Building	No Match	Manufacturing		150-200 acres	The site must be a Class 1 rail served location.	This project is closed.
Project Lightning Rod	2/8/2021	KDOC	Lack of Defined Site	No Match	Manufacturing		100-125 acres	The prospect is looking for a site with infrastructure in place and near a 4-lane interstate.	This project is closed.
210201	2/9/2021	Local	Still Pending	Unincorporated	Service			An existing business is evaluating options for relocating to their home and expanding their services.	County staff members met with the applicant to review a potential CUP application.
210202	2/12/2021	Local	Still Pending	Unincorporated	Service			An existing landowner is evaluating the potential of starting a business on his property.	County staff members met with the applicant to review a potential CUP application.
Project Ice Age	2/15/2021	KDOC	Lack of Existing Building	County	Service		40-60k sq ft	The site must be accessible to public transportation and have telecommunication infrastructure in place.	This project is closed.
Project Redstone	2/15/2021	KDOC	Lack of Existing Building	County	Service			The prospect is looking for a former data center site or a location with the related infrastructure in place.	This project is closed.

210203	2/17/2021	Local	Still Pending	Spring Hill	Service			The client is looking for a shared office or coworking space with a separate entrance.	Potential sites were shared with the client.
Project Sequel	2/18/2021	KDOC	Lack of Defined Site	County	Manufacturing			A food manufacturer is looking for a 45–50-acre site with zoning and utilities including natural gas in place.	This project is closed.
Project Ex	2/19/2021	KCADC	Still Pending	County	Service			KCADC is working with a consultant focused on the metro market for a service center.	Next steps are pending direction from KCADC.
210204	2/22/2021	Local	Still Pending	County	Service		90 acres	The client is looking for 90 acres to purchase for their project.	Staff reviewed potential locations within the county and potential needs for rezoning.